
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

FORM 6-K

**REPORT OF FOREIGN PRIVATE ISSUER
PURSUANT TO RULE 13a-16 OR 15d-16 UNDER
THE SECURITIES EXCHANGE ACT OF 1934**

For the month of May 2021

Commission File No. 001-36085

CNH INDUSTRIAL N.V.

(Translation of registrant's name into English)

25 St. James's Street
London, SW1A 1HA
United Kingdom
Tel. No.: +44 1268 533000
(Address of Principal Executive Offices)

(Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.)

Form 20-F ☒ Form 40-F ☐

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): ☐

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): ☐

CNH INDUSTRIAL N.V.

Form 6-K for the month of May 2021

The following exhibit is furnished herewith:

Exhibit 99.1 [CNH Industrial N.V. Interim Report for the three months ended March 31, 2021 \(prepared in accordance with EU-IFRS\)](#)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CNH Industrial N.V.

By: /s/ Michael P. Going

Name: Michael P. Going

Title: Corporate Secretary

May 11, 2021

Index of Exhibits

Exhibit
Number

Description of Exhibit

Exhibit 99.1

CNH Industrial N.V. Interim Report for the three months ended March 31, 2021 (prepared in accordance with EU-IFRS)



Interim Report

for the quarter ended March 31, 2021

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Also available at www.cnhindustrial.com

CNH Industrial N.V.

Corporate Seat: Amsterdam, the Netherlands

Principal Office: 25 St. James's Street, London, SW1A 1HA, United Kingdom

Share Capital: €17,608,744.72 (as of March 31, 2021)

Amsterdam Chamber of Commerce: reg. no. 56532474

BOARD OF DIRECTORS AND AUDITOR

BOARD OF DIRECTORS

Chair

Suzanne Heywood

Chief Executive Officer

Scott W. Wine^(a)

Directors^(b)

Léo W. Houle^{(2)(3)(*)}

Howard W. Buffett^{(2)(3)(**)}

Tufan Erginbilgic^{(2)(3)(**)}

John Lanaway^{(1)(**)}

Alessandro Nasi⁽²⁾⁽³⁾

Lorenzo Simonelli^{(1)(**)}

Vagn Sørensen^{(1)(**)}

- (1) Member of the Audit Committee
- (2) Member of the Governance and Sustainability Committee
- (3) Member of the Compensation Committee

(*) Independent Director and Senior Non-Executive Director

(**) Independent Director

(a) Mr. Scott W. Wine is Chief Executive Officer since January 4, 2021 and Executive Director since April 15, 2021.

(b) Ms. Jacqueline A. Tammenoms Bakker and Mr. Jacques Theurillat members of the Board until April 15, 2021.

Disclaimer

All statements other than statements of historical fact contained in this filing, including statements under “2021 Outlook” and statements regarding our future responses to and effects of the COVID-19 pandemic; competitive strengths; business strategy; future financial position or operating results; budgets; projections with respect to revenue, income, earnings (or loss) per share, capital expenditures, dividends, liquidity, capital structure or other financial items; costs; and plans and objectives of management regarding operations and products, are forward-looking statements. These statements may include terminology such as “may”, “will”, “expect”, “could”, “should”, “intend”, “estimate”, “anticipate”, “believe”, “outlook”, “continue”, “remain”, “on track”, “design”, “target”, “objective”, “goal”, “forecast”, “projection”, “prospects”, “plan”, or similar terminology. Forward-looking statements, including those related to the COVID-19 pandemic, are not guarantees of future performance. Rather, they are based on current views and assumptions and involve known and unknown risks, uncertainties and other factors, many of which are outside our control and are difficult to predict. If any of these risks and uncertainties materialize (or they occur with a degree of severity that the Company is unable to predict) or other assumptions underlying any of the forward-looking statements prove to be incorrect, including any assumptions regarding strategic plans, the actual results or developments may differ materially from any future results or developments expressed or implied by the forward-looking statements.

Factors, risks and uncertainties that could cause actual results to differ materially from those contemplated by the forward-looking statements include, among others: the unknown duration and economic, operational and financial impacts of the global COVID-19 pandemic and the actions taken or contemplated by governmental authorities or others in connection with the pandemic on our business, our employees, customers and suppliers, including supply chain disruptions caused by mandated shutdowns and the adverse impact on customers, borrowers and other third parties to fulfill their obligations to us; disruption caused by business responses to COVID-19, including remote working arrangements, which may create increased vulnerability to cybersecurity or data privacy incidents; our ability to execute business continuity plans as a result of COVID-19; the many interrelated factors that affect consumer confidence and worldwide demand for capital goods and capital goods-related products, including demand uncertainty caused by COVID-19; general economic conditions in each of our markets, including the significant economic uncertainty and volatility caused by COVID-19; travel bans, border closures, other free movement restrictions, and the introduction of social distancing measures in our facilities may affect in the future our ability to operate as well as the ability of our suppliers and distributors to operate; changes in government policies regarding banking, monetary and fiscal policy; legislation, particularly pertaining to capital goods-related issues such as agriculture, the environment, debt relief and subsidy program policies, trade and commerce and infrastructure development; government policies on international trade and investment, including sanctions, import quotas, capital controls and tariffs; volatility in international trade caused by the imposition of tariffs, sanctions, embargoes, and trade wars; actions of competitors in the various industries in which we compete; development and use of new technologies and technological difficulties; the interpretation of, or adoption of new, compliance requirements with respect to engine emissions, safety or other aspects of our products; production difficulties, including capacity and supply constraints and excess inventory levels; labor relations; interest rates and currency exchange rates; inflation and deflation; energy prices; prices for agricultural commodities; housing starts and other construction activity; our ability to obtain financing or to refinance existing debt; price pressure on new and used vehicles; the resolution of pending litigation and investigations on a wide range of topics, including dealer and supplier litigation, follow-on private litigation in various jurisdictions after the settlement of the EU antitrust investigation announced on July 19, 2016, intellectual property rights disputes, product warranty and defective product claims, and emissions and/or fuel economy regulatory and contractual issues; the Company's pension plans and other post-employment obligations; further developments of the COVID-19 pandemic on our operations, supply chains, distribution network, and level of demand for our products, as well as negative evolutions of the economic and financial conditions at global and regional levels; political and civil unrest; volatility and deterioration of capital and financial markets, including possible effects of “Brexit”, other pandemics, terrorist attacks in Europe and elsewhere; our ability to realize the anticipated benefits from our business initiatives as part of our strategic plan; the impact of significant or unanticipated material extraordinary transactions or any business combinations and other similar transaction on our businesses, our 2021 Outlook and other financial or business projections; our failure to realize, or a delay in realizing, all of the anticipated benefits of our acquisitions, joint ventures, strategic alliances or divestitures; expected benefits and costs of the proposed spin-off of the Company's On-Highway business; the expected timing of completion of the spin-off transaction; the ability of the Company to complete the spin-off transaction considering the various conditions to the completion of the spin-off transaction (some of which are outside the Company's control); business disruption during the pendency of or following the spin-off transaction, diversion of management time on the spin-off transaction-related issues, and other similar risks and uncertainties, and our success in managing the risks involved in the foregoing. Further information concerning factors, risks, and uncertainties that could materially affect CNH Industrial's financial results is included in CNH Industrial N.V.'s EU Annual Report at December 31, 2020, prepared in accordance with EU-IFRS and in its annual report on Form 20-F for the year ended December 31, 2020.

prepared in accordance with U.S. GAAP. Investors are expressly invited to refer to and consider the information on risks, factors, and uncertainties incorporated in the above-mentioned documents, in addition to the information presented here.

Forward-looking statements are based upon assumptions relating to the factors described in this filing, which are sometimes based upon estimates and data received from third parties. Such estimates and data are often revised. Our actual results could differ materially from those anticipated in such forward-looking statements. Forward-looking statements speak only as of the date on which such statements are made, and we undertake no obligation to update or revise publicly our forward-looking statements, whether as a result of new developments or otherwise.

The impact of COVID-19 has already exacerbated and is expected to further exacerbate all or part of the risks discussed in this section. Further information concerning CNH Industrial and its businesses, including factors that potentially could materially affect CNH Industrial's financial results, is included in CNH Industrial's reports and filings with the U.S. Securities and Exchange Commission ("SEC"), the Autoriteit Financiële Markten ("AFM") and Commissione Nazionale per le Società e la Borsa ("CONSOB").

All future written and oral forward-looking statements by CNH Industrial or persons acting on the behalf of CNH Industrial are expressly qualified in their entirety by the cautionary statements contained herein or referred to above.

Board of Directors and Auditor 3

INTERIM MANAGEMENT REPORT

(Unaudited)

GENERAL

CNH Industrial N.V. (the “Company” and collectively with its subsidiaries, “CNH Industrial” or the “CNH Industrial Group” or the “Group”) is incorporated under the laws of the Netherlands and has its corporate seat in Amsterdam, the Netherlands, and its principal office in London, England, United Kingdom. Unless otherwise indicated or the context otherwise requires, the terms “we”, “us” and “our” refer to CNH Industrial N.V. together with its subsidiaries.

CNH Industrial reports quarterly and annual consolidated financial results in accordance with accounting standards generally accepted in the United States (“U.S. GAAP”) for U.S. Securities and Exchange Commission (“SEC”) reporting purposes, and in accordance with International Financial Reporting Standards (“IFRS”) as issued by the International Accounting Standards Board (“IASB”) and adopted by the European Union (“EU-IFRS”) for European listing purposes and for Dutch law requirements. The reconciliation from EU-IFRS figures to U.S. GAAP is presented, on a voluntary basis, in the Notes to the Interim Condensed Consolidated Financial Statements.

Financial information included in this Interim Report has been prepared in accordance with EU-IFRS. This Interim Report is prepared using the U.S. dollar as the presentation currency, and with segment reporting based on the following five operating segments:

- **Agriculture** designs, manufactures and distributes a full line of farm machinery and implements, including two-wheel and four-wheel drive tractors, crawler tractors (Quadtrac®), combines, cotton pickers, grape and sugar cane harvesters, hay and forage equipment, planting and seeding equipment, soil preparation and cultivation implements and material handling equipment. Agricultural equipment is sold under the New Holland Agriculture and Case IH brands, as well as the STEYR, Kongskilde and Överum brands in Europe and the Miller brand, primarily in North America and Australia.
- **Construction** designs, manufactures and distributes a full line of construction equipment including excavators, crawler dozers, graders, wheel loaders, backhoe loaders, skid steer loaders and compact track loaders. Construction equipment is sold under the CASE Construction Equipment and New Holland Construction brands.
- **Commercial and Specialty Vehicles** designs, manufactures and distributes a full range of light, medium, and heavy vehicles for the transportation and distribution of goods under the IVECO brand, city-buses, commuter buses under the IVECO BUS (previously Iveco Irisbus) and HEULIEZ BUS brands, quarry and mining equipment under the IVECO ASTRA brand, firefighting vehicles under the Magirus brand, and vehicles for civil defense and peace-keeping missions under the Iveco Defence Vehicles brand.
- **Powertrain** designs, manufactures and distributes, under the FPT Industrial brand, a range of engines, transmission systems and axles for on- and off-road applications, as well as for marine and power generation.
- **Financial Services** offers a range of financial products and services to dealers and customers. Financial Services provides and administers retail financing to customers for the purchase or lease of new and used industrial equipment or vehicles and other equipment sold by CNH Industrial brand dealers. In addition, Financial Services provides wholesale financing to CNH Industrial brand dealers. Wholesale financing consists primarily of floor plan financing and allows the dealers to purchase and maintain a representative inventory of products. Financial Services also provides trade receivables factoring services to CNH Industrial companies.

Certain financial information in this report has been presented by geographic area. Our geographical regions are: (1) North America; (2) Europe; (3) South America and (4) Rest of World. The geographic designations have the following meanings:

- **North America:** United States, Canada and Mexico;
- **Europe:** member countries of the European Union, European Free Trade Association, the United Kingdom, Ukraine, and Balkans;
- **South America:** Central and South America, and the Caribbean Islands; and
- **Rest of World:** Continental Asia (including Turkey and Russia), Oceania and member countries of the Commonwealth of Independent States, the African continent, and Middle East.

This Interim Report is unaudited.

Alternative performance measures (or “Non-GAAP financial measures”)

We monitor our operations through the use of several non-GAAP financial measures. We believe that these non-GAAP financial measures provide useful and relevant information regarding our operating results and enhance the readers' ability to assess CNH Industrial's financial performance and financial position. Management uses these non-GAAP financial measures to identify operational trends, as well as to make decisions regarding future spending, resource allocations and other operational decisions as they provide additional transparency with respect to our core operations. These non-GAAP financial measures have no standardized meaning under EU-IFRS or U.S. GAAP and are unlikely to be comparable to other similarly titled measures used by other companies and are not intended to be substitutes for measures of financial performance and financial position as prepared in accordance with EU-IFRS or U.S. GAAP.

Our non-GAAP financial measures are defined as follows:

- *Adjusted EBIT of Industrial Activities under EU-IFRS*: is defined as profit/(loss) before taxes, Financial Services' results, Industrial Activities' financial expenses, restructuring costs, and certain non-recurring items. In particular, non-recurring items are specifically disclosed items that management considers rare or discrete events that are infrequent in nature and not reflective of on-going operational activities.
- *Adjusted EBIT of Industrial Activities under U.S. GAAP*: is derived from financial information prepared in accordance with U.S. GAAP and is defined as net income (loss) before Income taxes, Financial Services' results, Industrial Activities' interest expenses, net, foreign exchange gains/losses, finance and non-service component of pension and other post-employment benefit costs, restructuring expenses, and certain non-recurring items.
- *Adjusted Diluted EPS under U.S. GAAP*: is derived from financial information prepared in accordance with U.S. GAAP and is computed by dividing Adjusted Net Income (loss) attributable to CNH Industrial N.V. by a weighted-average number of common shares outstanding during the period that takes into consideration potential common shares outstanding deriving from the CNH Industrial share-based payment awards, when inclusion is not anti-dilutive. When we provide guidance for adjusted diluted EPS, we do not provide guidance on an earnings per share basis because the GAAP measure will include potentially significant items that have not yet occurred and are difficult to predict with reasonable certainty prior to year-end.
- *Net Cash (Debt) and Net Cash (Debt) of Industrial Activities under EU-IFRS*: Net Cash (Debt) is defined as total Debt plus Derivative liabilities, net of Cash and cash equivalents, Current securities, Derivative assets and other current financial assets (primarily current securities, short-term deposits and investments towards high-credit rating counterparties). We provide the reconciliation of Net Cash (Debt) to Total (Debt), which is the most directly comparable GAAP financial measure included in our consolidated statement of financial position. Due to different sources of cash flows used for the repayment of the debt between Industrial Activities and Financial Services (by cash from operations for Industrial Activities and by collection of financing receivables for Financial Services), management separately evaluates the cash flow performance of Industrial Activities using Net Cash (Debt) of Industrial Activities.
- *Net Cash (Debt) and Net Cash (Debt) of Industrial Activities under U.S. GAAP*: are derived from financial information prepared in accordance with U.S. GAAP. Net Cash (Debt) under U.S. GAAP is defined as total debt less intersegment notes receivable, cash and cash equivalents, restricted cash, other current financial assets (primarily current securities, short-term deposits and investments towards high-credit rating counterparties) and derivative hedging debt.
- *Free Cash Flow of Industrial Activities (or Industrial Free Cash Flow) under EU-IFRS*: refers to Industrial Activities, only, and is computed as consolidated cash flow from operating activities less: cash flow from operating activities of Financial Services; investments of Industrial Activities in property, plant and equipment and intangible assets; as well as other changes and intersegment eliminations.
- *Free Cash Flow of Industrial Activities (or Industrial Free Cash Flow) under U.S. GAAP*: refers to Industrial Activities, only, and is computed as consolidated cash flow from operating activities less: cash flow from operating activities of Financial Services; investments of Industrial Activities in assets sold under buy-back commitments, assets under operating leases, property, plant and equipment and intangible assets; change in derivatives hedging debt of Industrial Activities; as well as other changes and intersegment eliminations.
- *Available Liquidity under IFRS*: is defined as cash and cash equivalents (including restricted cash), undrawn medium-term unsecured committed facilities and other current financial assets (primarily current securities, short-term deposits and investments towards high-credit rating counterparties).
- *Change excl. FX or Constant Currency*: we discuss the fluctuations in revenues on a constant currency basis by applying the prior year average exchange rates to current year's revenues expressed in local currency in order to eliminate the impact of foreign exchange rate fluctuations.

RESULTS OF OPERATIONS

Introduction

The operations, and key financial measures and financial analysis, differ significantly for manufacturing and distribution businesses and financial services businesses; therefore, for a better understanding of our operations and financial results, we present the following commentary split by Industrial Activities and Financial Services. Industrial Activities represent the activities carried out by the four industrial segments Agriculture, Construction, Commercial and Specialty Vehicles, and Powertrain, as well as Corporate functions. The parent company, CNH Industrial N.V., is included under Industrial Activities as well as subsidiaries that provide centralized treasury services (i.e., raising funding in the market and financing Group subsidiaries). The activities of the treasury subsidiaries do not include the offer of financing to third parties.

COVID-19 Effects and Actions

The COVID-19 pandemic and the related actions of governments and other authorities to contain COVID-19 spread continue to affect CNH Industrial's business, results, cash flow and outlook. Many governments in countries where the Company operates, designated part of our businesses as essential critical infrastructure businesses. This designation allows CNH Industrial to operate in support of its dealers and customers to the extent possible. CNH Industrial also continues to prioritize the health, safety and well-being of its employees.

Rising demand is adding pressure to our supply chain, requiring diligent coordination to keep our production at desired levels. Adverse market trends in raw materials (particularly steel), freight and logistics costs have impacted our product cost performance in the first quarter of 2021.

We remain cautious about future impacts on CNH Industrial's end-markets and business operations of restrictions on social interactions and business operations to limit the resurgence of the pandemic. CNH Industrial is closely monitoring the impact of the COVID-19 pandemic on all aspects of its business, its employees and the Company's results of operations, financial condition and cash flows in 2021. For additional risks related to the COVID-19 pandemic, see section "Risk Factors", paragraph "COVID-19 Risks" in our 2020 Annual Report prepared under EU-IFRS.

Planned spin-off of On-Highway business

The Company has confirmed its intention to enhance its customer focus through the separation of its "On-Highway" (commercial and specialty vehicles and powertrain) and "Off-Highway" (agriculture and construction) businesses in early 2022. The separation is expected to be effected through the spin-off of CNH Industrial N.V.'s equity interest in "On-Highway" to CNH Industrial N.V. shareholders. Execution of the transaction requires further work on structure, management, governance and other significant matters as well as appropriate corporate approvals (including approval of our stockholders at an Extraordinary General Meeting of shareholders) and satisfaction of other conditions. CNH Industrial can make no assurance that any spin-off transaction will ultimately occur, or, if one does occur, its terms or timing.

CNH Industrial did not classify the business that will be separated as assets held for distribution at March 31, 2021. The criteria within IFRS 5 - *Non-current Assets Held for Sale and Discontinued Operations* were not met as the structure, organization, terms, financing aspects and timeline of the transaction had not yet been finalized and will be subject to final approval by an Extraordinary General Meeting of CNH Industrial N.V.'s shareholders.

Three Months Ended March 31, 2021 Compared to Three Months Ended March 31, 2020

Consolidated Results of Operations

(\$ million)	Three Months Ended March 31, 2021				Three Months Ended March 31, 2020			
	Industrial Activities ⁽¹⁾	Financial Services	Eliminations	Consolidated	Industrial Activities ⁽¹⁾	Financial Services	Eliminations	Consolidated
Net revenues	7,045	447	(28) ⁽²⁾	7,464	4,992	488	(30) ⁽²⁾	5,450
Cost of sales	5,738	285	(28) ⁽³⁾	5,995	4,420	339	(30) ⁽³⁾	4,729
Selling, general and administrative costs	485	40	—	525	463	39	—	502
Research and development costs	287	—	—	287	248	—	—	248
Result from investments	21	7	—	28	(8)	8	—	—
Restructuring costs	2	—	—	2	5	—	—	5
Other income/(expenses)	(36)	—	—	(36)	(49)	3	—	(46)
Financial income/(expenses)	(89)	—	—	(89)	(54)	—	—	(54)
PROFIT/(LOSS) BEFORE TAXES	429	129	—	558	(255)	121	—	(134)
Income tax (expense) benefit	(114)	(31)	—	(145)	67	(32)	—	35
PROFIT/(LOSS) FOR THE PERIOD	315	98	—	413	(188)	89	—	(99)

(1) Industrial Activities represents the enterprise without Financial Services. Industrial Activities includes the Company's Agriculture, Construction, Commercial and Specialty Vehicles and Powertrain segments, and other corporate assets, liabilities, revenues and expenses not reflected within Financial Services.

(2) Elimination of Financial Services' interest income earned from Industrial Activities.

(3) Elimination of Industrial Activities' interest expense to Financial Services.

Net revenues

Net revenues were \$7,464 million in the three months ended March 31, 2021, an increase of 37.0% compared to the three months ended March 31, 2020 (up 33.7% on a constant currency basis). Net revenues of Industrial Activities were \$7,045 million in the three months ended March 31, 2021, an increase of 41.1% (up 37.3% on a constant currency basis) compared to the three months ended March 31, 2020, due to higher volumes driven by strong industry demand, particularly in Agriculture and Commercial and Specialty Vehicles, together with favorable price realization, primarily in Agriculture.

Cost of sales

Cost of sales were \$5,995 million for the three months ended March 31, 2021 compared with \$4,729 million for the three months ended March 31, 2020. As a percentage of net revenues, cost of sales of Industrial Activities was 81.4% in the three months ended March 31, 2021, compared to 88.5% for the three months ended March 31, 2020, as a result of positive fixed cost absorption, partially offset by higher input costs.

Selling, general and administrative costs

Selling, general and administrative costs were \$525 million during the three months ended March 31, 2021 (7.0% of net revenues), up \$23 million compared to the three months ended March 31, 2020 (9.2% of net revenues).

Research and development costs

In the three months ended March 31, 2021, research and development costs were \$287 million (\$248 million in the three months ended March 31, 2020) and included all the research and development costs not recognized as assets in the period amounting to \$177 million (\$139 million in the three months ended March 31, 2020), and the amortization of capitalized development costs of \$110 million (\$109 million in the three months ended March 31, 2020). During the three months ended March 31, 2021, CNH Industrial capitalized new expenditures for development costs for \$90 million (\$78 million in the three months ended March 31, 2020). The costs in both periods were primarily attributable to spending on engine development costs associated with emission requirements and continued investment in new products.

Result from investments

Result from investments was a net gain of \$28 million in the three months ended March 31, 2021 (nil in the three months ended March 31, 2020).

Restructuring costs

Restructuring costs for the three months ended March 31, 2021 were \$2 million compared to \$5 million for the three months ended March 31, 2020.

Other income/(expenses)

Other expenses were \$36 million for the three months ended March 31, 2021 compared to \$46 million in the three months ended March 31, 2020. In both periods, this item primarily included legal costs, indirect taxes and the benefit cost for former employees.

Financial income/(expenses)

Net financial expenses were \$89 million for the three months ended March 31, 2021 compared to \$54 million for the three months ended March 31, 2020. In the three months ended March 31, 2021, net financial expenses included a charge of \$8 million related to the repurchase of all CNH Industrial Finance Europe S.A. outstanding notes due May 23, 2022. Excluding this charge, the increase was primarily attributable to a higher negative foreign exchange impact and higher currency translation impact.

Income tax (expense) benefit

(\$ million)	Three Months Ended March 31,	
	2021	2020
Profit (loss) before taxes	558	(134)
Income tax (expense) benefit	(145)	35
Effective tax rate	26.0 %	26.1 %

Income tax expense for the three months ended March 31, 2021 was \$145 million, based on CNH Industrial's profit before taxes of \$558 million, compared to an income tax benefit of \$35 million for the three months ended March 31, 2020, based on CNH Industrial's loss before taxes of \$134 million. The effective tax rates for the three months ended March 31, 2021 and 2020 were 26.0% and 26.1%, respectively. Excluding the impacts of restructuring and certain discrete tax items in both periods, the charge for the repurchase of notes in the first quarter of 2021 and other discrete charges relating to actions included in the "Transform2Win" strategy in the first quarter of 2020, the effective tax rates were 24% and 26%, respectively, in the three months ended March 31, 2021 and 2020.

Profit/(loss) for the period

Net profit was \$413 million in the three months ended March 31, 2021 (net loss of \$99 million in the three months ended March 31, 2020) as a result of the strong performance from all segments.

Industrial Activities Performance

The following tables show net revenues and Adjusted EBIT by segment. Also included is a discussion of results by Industrial Activities and each business segment.

Net revenues by segment

(\$ million)	Three Months Ended March 31,			
	2021	2020	% change	% change excl. FX
Agriculture	3,039	2,243	35.5	34.9
Construction	656	422	55.5	55.2
Commercial and Specialty Vehicles	2,805	2,021	38.8	32.1
Powertrain	1,235	753	64.0	54.8
Eliminations and Other	(690)	(447)	—	—
Total Net revenues of Industrial Activities	7,045	4,992	41.1	37.3
Financial Services	447	488	-8.4	-7.4
Eliminations and Other	(28)	(30)	—	—
Total Net revenues	7,464	5,450	37.0	33.7

Adjusted EBIT by segment

(\$ million)	Three Months Ended March 31,				
	2021	2020	Change	2021 Adjusted EBIT margin	2020 Adjusted EBIT margin
Agriculture	390	16	374	12.8 %	0.7 %
Construction	24	(83)	107	3.7 %	(19.7)%
Commercial and Specialty Vehicles	71	(66)	137	2.5 %	(3.3)%
Powertrain	108	13	95	8.7 %	1.7 %
Unallocated items, eliminations and other	(73)	(69)	-4	—	—
Adjusted EBIT of Industrial Activities	520	(189)	709	7.4 %	(3.8)%

Net revenues of Industrial Activities were \$7,045 million during the three months ended March 31, 2021, up 41.1% compared to the three months ended March 31, 2020 (up 37.3% on a constant currency basis), due to higher volumes driven by strong industry demand, particularly in Agriculture and Commercial and Specialty Vehicles, together with favorable price realization, primarily in Agriculture.

Adjusted EBIT of Industrial Activities was \$520 million during the three months ended March 31, 2021, compared to an adjusted EBIT loss of \$189 million during the three months ended March 31, 2020. The increase in adjusted EBIT was primarily attributable to all segments being up year over year.

The following tables summarize the reconciliation of Adjusted EBIT, a non-GAAP financial measures, to consolidated profit/(loss), the most comparable EU-IFRS financial measure, for the three months ended March 31, 2021 and 2020.

	Three Months Ended March 31, 2021					
(\$ million)	Agriculture	Construction	Commercial and Specialty Vehicles	Powertrain	Unallocated items, elimination and other	Total
Consolidated Profit/(loss)						413
Less: Consolidated Income tax (expense) benefit						(145)
Consolidated Profit (loss) before taxes						558
Less: Financial Services						
Financial Services Net income						98
Financial Services Income taxes						31
Add back of the following Industrial Activities items:						
Financial expenses						89
Adjustments for the following Industrial Activities items:						
Restructuring costs	2	(1)	1	—	—	2
Adjusted EBIT of Industrial Activities	390	24	71	108	(73)	520

	Three Months Ended March 31, 2020					
(\$ million)	Agriculture	Construction	Commercial and Specialty Vehicles	Powertrain	Unallocated items, elimination and other	Total
Consolidated Profit/(loss)						(99)
Less: Consolidated Income tax (expense) benefit						35
Consolidated Profit (loss) before taxes						(134)
Less: Financial Services						
Financial Services Net income						89
Financial Services Income taxes						32
Add back of the following Industrial Activities items:						
Financial expenses						54
Adjustments for the following Industrial Activities items:						
Restructuring costs	2	1	2	—	—	5
Other discrete items	—	—	—	—	7	7
Adjusted EBIT of Industrial Activities	16	(83)	(66)	13	(69)	(189)

Agriculture

Net revenues

The following table shows Agriculture net revenues by geographic region for the three months ended March 31, 2021 compared to the three months ended March 31, 2020:

Agriculture Net revenues – by geographic region:

(\$ million)	Three Months Ended March 31,		
	2021	2020	% change
North America	1,058	829	27.6
Europe	1,024	783	30.8
South America	399	289	38.1
Rest of World	558	342	63.2
Total	3,039	2,243	35.5

Net revenues for Agriculture were \$3,039 million for the three months ended March 31, 2021, an increase of 35.5% compared to the three months ended March 31, 2020 (up 34.9% on a constant currency basis). The increase was due to higher industry demand, better mix, favorable price realization and reduced destocking actions.

For the three months ended March 31, 2021, worldwide industry unit sales for tractors were up 51% compared to the three months ended March 31, 2020, while worldwide industry sales for combines were up 27%. In North America, industry volumes in the over 140 hp tractor market sector were up 15% and combines were up 17%. Industry volumes for under 140 hp tractors in North America were up 53%. European markets were up 20% and 14% for tractors and combines, respectively. In South America, the tractor market increased 31% and the combine market increased 28%. Rest of World markets increased 57% and 30% for tractors and combines, respectively.

Adjusted EBIT

Adjusted EBIT was \$390 million in the three months ended March 31, 2021, a \$374 million increase compared to the three months ended March 31, 2020. The increase was driven by higher volumes, favorable mix, positive price realization and improved income from non-consolidated joint ventures. Higher raw material and freight costs partially offset favorable product cost and quality performances. Adjusted EBIT margin was 12.8% (0.7% in the three months ended March 31, 2020).

Construction

Net revenues

The following table shows Construction net revenues by geographic region for the three months ended March 31, 2021 compared to the three months ended March 31, 2020:

Construction Net revenues – by geographic region:

(\$ million)	Three Months Ended March 31,		
	2021	2020	% change
North America	280	170	64.7
Europe	129	91	41.8
South America	89	66	34.8
Rest of World	158	95	66.3
Total	656	422	55.5

Net revenues for Construction were \$656 million in the three months ended March 31, 2021, an increase of 55.5% compared to the three months ended March 31, 2020 (up 55.2% on a constant currency basis), as a result of higher volumes, re-alignment of production levels to retail performance, and better price realization.

Global demand in construction equipment increased in both Heavy and Light sub-segments, with Heavy up 38% and Light up 24%. Demand increased 41% in both Rest of World and South America, 25% in North America, but decreased 2% in Europe.

Adjusted EBIT

Adjusted EBIT was \$24 million, a \$107 million increase compared to the three months ended March 31, 2020. The improvement was due to favorable volume and mix, positive price realization and positive fixed cost absorption, partially offset by higher purchasing and freight costs. Adjusted EBIT margin at 3.7%.

Commercial and Specialty Vehicles

Net revenues

The following table shows Commercial and Specialty Vehicles' net revenues by geographic region for the three months ended March 31, 2021 compared to the three months ended March 31, 2020:

Commercial and Specialty Vehicles Net revenues – by geographic region:

(\$ million)	Three Months Ended March 31,		
	2021	2020	% change
North America	23	10	n.m.
Europe	2,235	1,631	37.0
South America	191	121	57.9
Rest of World	356	259	37.5
Total	2,805	2,021	38.8

n.m. - not meaningful.

Commercial and Specialty Vehicles' net revenues were \$2,805 million in the three months ended March 31, 2021, an increase of 38.8% compared to the three months ended March 31, 2020 (up 32.1% on a constant currency basis), primarily driven by higher truck volumes.

During the three months ended March 31, 2021, the European truck market (GVW ≥ 3.5 tons), excluding U.K. and Ireland, increased 22% compared to the same period in 2020. In Europe, the Light Commercial Vehicles ("LCV") market (GVW 3.5-7.49 tons) increased 24% and the Medium and Heavy ("M&H") truck market (GVW ≥ 7.5 tons) increased 17%. In South America, new truck registrations (GVW ≥ 3.5 tons) increased 29% over the same period of 2020 with an increase of 23% and 78% in Brazil and in Argentina, respectively. In Rest of World, new truck registrations increased by 10%.

In the three months ended March 31, 2021, trucks' estimated market share in the European truck market (GVW ≥ 3.5 tons), excluding U.K. and Ireland, was 10.8%, flat compared to the three months ended March 31, 2020. In the three months ended March 31, 2021, trucks' market share in South America was 9.7%, up 1.7 p.p. compared to the three months ended March 31, 2020.

In the three months ended March 31, 2021, Commercial and Specialty Vehicles delivered approximately 36,600 vehicles (including buses and specialty vehicles), representing a 46% increase compared to the same period of 2020. Further, volumes were up 49% in LCV and 48% in M&H truck segments and Commercial and Specialty Vehicles' deliveries increased 43% in Europe, 56% in South America and 52% in Rest of World.

In the first quarter of 2021, the ratio of orders received to units shipped and billed, or book-to-bill ratio, for the European truck market was 1.92. In the first quarter of 2021, truck order intake in Europe increased 96% compared to the first quarter of 2020, with an increase of 95% and 101% in LCV and in M&H, respectively.

Adjusted EBIT

Adjusted EBIT was \$71 million in the three months ended March 31, 2021 (\$137 million increase compared to the three months ended March 31, 2020). The improvement was driven by higher volumes and positive price realization.

Powertrain

Net revenues

Powertrain's net revenues were \$1,235 million in the three months ended March 31, 2021, an increase of 64.0% compared to the three months ended March 31, 2020 (up 54.8% on a constant currency basis), due to higher sales volumes. Sales to external customers accounted for 47% of total net revenues (44% in the three months ended March 31, 2020).

During the three months ended March 31, 2021, Powertrain sold approximately 159,500 engines, an increase of 56% compared to the three months ended March 31, 2020. In terms of customers, 27% of engine units were supplied to Commercial and Specialty Vehicles, 15% to Agriculture, 4% to Construction and the remaining 54% to external customers. Additionally, Powertrain delivered approximately 17,200 transmissions, an increase of 34% compared to the three months ended March 31, 2020, and approximately 49,900 axles, an increase of 39% compared to the three months ended March 31, 2020.

Adjusted EBIT

Adjusted EBIT was \$108 million for the three months ended March 31, 2021, up \$95 million compared to the three months ended March 31, 2020. The increase was mainly due to favorable volume and mix, partially offset by higher freight costs and higher spending for regulatory programs. Adjusted EBIT margin was 8.7% in the three months ended March 31, 2021 (1.7% in the three months ended March 31, 2020).

Financial Services Performance

(\$ million)	Three Months Ended March 31,		
	2021	2020	Change
Net revenues	447	488	-8.4 %
Net income	98	89	9

Net revenues

Financial Services' net revenues totaled \$447 million in the three months ended March 31, 2021, a decrease of 8.4% compared to the three months ended March 31, 2020 (down 7.4% on a constant currency basis), primarily due to a lower average portfolio in North America and lower off-lease equipment sales, partially offset by higher loan yields in North America and higher average portfolios in Europe, South America and Rest of World.

Net income

Net income of Financial Services was \$98 million in the three months ended March 31, 2021, an increase of \$9 million compared to the three months ended March 31, 2020, primarily as a result of lower risk costs, favorable retail margin in North America and lower losses on used equipment sales.

In the three months ended March 31, 2021, retail loan originations, including unconsolidated joint ventures, were \$2.4 billion, up \$0.3 billion compared to the three months ended March 31, 2020. The managed portfolio, including unconsolidated joint ventures, was \$25.8 billion as of March 31, 2021 (of which retail was 65% and wholesale 35%), up \$1.1 billion compared to March 31, 2020 (flat on a constant currency basis).

At March 31, 2021, the receivable balance greater than 30 days past due as a percentage of receivables was 2.1% (2.6% as of March 31, 2020).

CONDENSED STATEMENT OF FINANCIAL POSITION BY ACTIVITY

	At March 31, 2021				At December 31, 2020			
(\$ million)	Industrial Activities ⁽¹⁾	Financial Services	Eliminations	Consolidated	Industrial Activities ⁽¹⁾	Financial Services	Eliminations	Consolidated
ASSETS								
Intangible assets:	4,563	148	—	4,711	4,683	149	—	4,832
Goodwill	1,809	132	—	1,941	1,812	132	—	1,944
Other intangible assets	2,754	16	—	2,770	2,871	17	—	2,888
Property, plant and equipment	5,036	3	—	5,039	5,411	3	—	5,414
Investments and other non-current financial assets	665	293	—	958	722	299	—	1,021
Leased assets	54	1,889	—	1,943	65	1,913	—	1,978
Defined benefit plan assets	24	—	—	24	24	1	—	25
Deferred tax assets	1,017	151	(161) ⁽⁵⁾	1,007	1,039	172	(150) ⁽⁵⁾	1,061
Total Non-current assets	11,359	2,484	(161)	13,682	11,944	2,537	(150)	14,331
Inventories	6,836	29	—	6,865	5,959	41	—	6,000
Trade receivables	488	22	(20) ⁽³⁾	490	504	23	(24) ⁽³⁾	503
Receivables from financing activities	1,246	18,928	(2,347) ⁽³⁾	17,827	931	19,500	(1,902) ⁽³⁾	18,529
Current tax receivables	141	10	(25) ⁽⁴⁾	126	179	12	(31) ⁽⁴⁾	160
Other current receivables and financial assets	1,100	111	(52) ⁽²⁾	1,159	975	121	(55) ⁽²⁾	1,041
Prepaid expenses and other assets	167	23	—	190	162	27	—	189
Derivative assets	89	67	(18) ⁽⁶⁾	138	103	76	(19) ⁽⁶⁾	160
Cash and cash equivalents	6,694	1,273	—	7,967	8,116	1,513	—	9,629
Total Current assets	16,761	20,463	(2,462)	34,762	16,929	21,313	(2,031)	36,211
Assets held for sale	13	—	—	13	14	—	—	14
TOTAL ASSETS	28,133	22,947	(2,623)	48,457	28,887	23,850	(2,181)	50,556
EQUITY AND LIABILITIES								
Total Equity	4,114	3,016	—	7,130	3,758	2,977	—	6,735
Provisions:	4,907	103	—	5,010	5,127	112	—	5,239
Employee benefits	1,645	29	—	1,674	1,830	34	—	1,864
Other provisions	3,262	74	—	3,336	3,297	78	—	3,375
Debt:	7,906	18,774	(2,347) ⁽³⁾	24,333	8,798	19,722	(1,902) ⁽³⁾	26,618
Asset-backed financing	—	11,105	—	11,105	—	11,923	—	11,923
Other debt	7,906	7,669	(2,347) ⁽³⁾	13,228	8,798	7,799	(1,902) ⁽³⁾	14,695
Derivative liabilities	122	52	(18) ⁽⁶⁾	156	102	56	(19) ⁽⁶⁾	139
Trade payables	6,256	230	(24) ⁽³⁾	6,462	6,166	220	(31) ⁽³⁾	6,355
Tax liabilities	220	37	(25) ⁽⁴⁾	232	183	34	(31) ⁽⁴⁾	186
Deferred tax liabilities	97	271	(161) ⁽⁵⁾	207	86	267	(150) ⁽⁵⁾	203
Other current liabilities	4,511	464	(48) ⁽²⁾	4,927	4,667	462	(48) ⁽²⁾	5,081
Total Liabilities	24,019	19,931	(2,623)	41,327	25,129	20,873	(2,181)	43,821
TOTAL EQUITY AND LIABILITIES	28,133	22,947	(2,623)	48,457	28,887	23,850	(2,181)	50,556

(1) Industrial Activities represents the enterprise without Financial Services. Industrial Activities includes CNH Industrial's Agriculture, Construction, Commercial and Specialty Vehicles and Powertrain segments, and other corporate assets, liabilities, revenues and expenses not reflected within Financial Services.

(2) This item includes the elimination of intercompany activity between Industrial Activities and Financial Services.

(3) This item includes the elimination of receivables/payables between Industrial Activities and Financial Services.

(4) This item includes the elimination of tax receivables/payables between Industrial Activities and Financial Services and reclassifications needed for appropriate consolidated presentation.

(5) This item includes the reclassification of deferred tax assets/liabilities in the same jurisdiction and reclassifications needed for appropriate consolidated presentation.

(6) This item includes the elimination of derivative assets/liabilities between Industrial Activities and Financial Services.

LIQUIDITY AND CAPITAL RESOURCES

The following discussion of liquidity and capital resources principally focuses on our condensed consolidated statement of cash flows and our condensed consolidated statement of financial position. Our operations are capital intensive and subject to seasonal variations in financing requirements for dealer receivables and dealer and company inventories. Whenever necessary, funds from operating activities are supplemented from external sources. CNH Industrial, focusing on cash preservation and leveraging its good access to funding, continues to maintain solid financial strength and liquidity.

Cash Flow Analysis

The following table presents the cash flows from operating, investing and financing activities by activity for the three months ended March 31, 2021 and 2020:

(\$ million)	Three months ended March 31,							
	2021				2020			
	Industrial Activities ⁽¹⁾	Financial Services	Eliminations	Consolidated	Industrial Activities ⁽¹⁾	Financial Services	Eliminations	Consolidated
A) CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	8,116	1,513	—	9,629	4,527	1,246	—	5,773
B) CASH FLOWS FROM/(USED IN) OPERATING ACTIVITIES:								
Profit/(loss)	315	98	—	413	(188)	89	—	(99)
Amortization and depreciation (net of vehicles sold under buy-back commitments and operating leases)	293	1	—	294	294	1	—	295
Other non-cash items	(7)	4	—	(3)	13	9	—	22
Loss on repurchase of notes	8	—	—	8	—	—	—	—
Dividends received	45	—	(2) ⁽²⁾	43	46	—	(40) ⁽²⁾	6
Change in provisions	(67)	(5)	—	(72)	(172)	(7)	—	(179)
Change in deferred income taxes	12	10	—	22	(42)	1	—	(41)
Change in items due to buy-back commitments (a)	(17)	3	—	(14)	(75)	(21)	—	(96)
Change in operating lease items (b)	1	37	—	38	(1)	51	—	50
Change in working capital	(689)	35	—	(654)	(1,214)	24	—	(1,190)
TOTAL	(106)	183	(2)	75	(1,339)	147	(40)	(1,232)
C) CASH FLOWS FROM/(USED IN) INVESTING ACTIVITIES:								
Investments in:								
Property, plant and equipment and intangible assets (net of vehicles sold under buy-back commitments and operating leases)	(159)	(1)	—	(160)	(142)	—	—	(142)
Consolidated subsidiaries and other equity investments	(17)	—	6 ⁽³⁾	(11)	(3)	—	— ⁽³⁾	(3)
Proceeds from the sale of non-current assets (net of vehicles sold under buy-back commitments)	—	—	—	—	5	—	—	5
Net change in receivables from financing activities	(4)	217	—	213	19	679	—	698
Change in other current financial assets	(83)	—	—	(83)	—	—	—	—
Other changes	(54)	209	—	155	488	(384)	—	104
TOTAL	(317)	425	6	114	367	295	—	662
D) CASH FLOWS FROM/(USED IN) FINANCING ACTIVITIES:								
Net change in debt and derivative assets/liabilities	(770)	(828)	—	(1,598)	215	(439)	—	(224)
Capital increase	—	6	(6) ⁽³⁾	—	—	—	— ⁽³⁾	—
Dividends paid	(1)	(2)	2 ⁽⁴⁾	(1)	(1)	(40)	40 ⁽⁴⁾	(1)
Purchase of treasury shares	—	—	—	—	—	—	—	—
Purchase of ownership interests in subsidiaries	—	—	—	—	(9)	—	—	(9)
TOTAL	(771)	(824)	(4)	(1,599)	205	(479)	40	(234)
Translation exchange differences	(228)	(24)	—	(252)	(209)	(56)	—	(265)
E) TOTAL CHANGE IN CASH AND CASH EQUIVALENTS	(1,422)	(240)	—	(1,662)	(976)	(93)	—	(1,069)
F) CASH AND CASH EQUIVALENTS AT END OF YEAR	6,694	1,273	—	7,967	3,551	1,153	—	4,704

(a) Cash generated from the sale of vehicles under buy-back commitments is recognized under operating activities in a single line item, which includes changes in working capital, capital expenditure, depreciation and impairment losses.

(b) Cash from operating lease is recognized under operating activities in a single line item, which includes capital expenditure, depreciation, write-downs and changes in inventory.

(1) Industrial Activities represents the enterprise without Financial Services. Industrial Activities includes CNH Industrial's Agriculture, Construction, Commercial and Specialty Vehicles and Powertrain segments, and other corporate assets, liabilities, revenues and expenses not reflected within Financial Services.

(2) This item includes the elimination of dividends from Financial Services to Industrial Activities

(3) This item includes the elimination of paid in capital from Industrial Activities to Financial Services.

(4) This item include the elimination of dividends from Financial Services to Industrial Activities, which are included in Industrial Activities net cash provided by/(used in) operating activities.

At March 31, 2021, we had cash and cash equivalents of \$7,967 million, a decrease of \$1,662 million, or -17.3%, from \$9,629 million at December 31, 2020. Cash and cash equivalents at March 31, 2021 included \$908 million (\$844 million at December 31, 2020) of restricted cash that was reserved principally for the servicing of securitization-related debt. At March 31, 2021, undrawn medium-term unsecured committed facilities were \$5,755 million (\$6,148 million at December 31, 2020) and other current financial assets were \$164 million (\$94 million at December 31, 2020). At March 31, 2021, the aggregate of Cash and cash equivalents, undrawn medium-term unsecured committed facilities and other current financial assets, which we consider to constitute our principal liquid assets (or "Available liquidity"⁽¹⁾), totaled \$13,886 million (\$15,871 million at December 31, 2020).

The change in cash and cash equivalents compared to December 31, 2020 is primarily due to debt repayment of \$1.6 billion (including \$0.4 billion of notes repurchase) and negative foreign currency impact, partially offset by cash generated by operating activities.

Net Cash from Operating Activities

Cash provided by operating activities in the three months ended March 31, 2021 totaled \$75 million and comprised the following elements:

- \$413 million profit;
- plus \$294 million in non-cash charges for depreciation and amortization (net of commercial vehicles sold under buy-back commitments and operating leases);
- minus \$3 million in other non-cash items;
- plus \$8 million in cost of repurchase of notes;
- plus \$43 million in dividends received;
- plus change in deferred income taxes of \$22 million and minus change in provisions of \$72 million;
- minus \$14 million for changes in items due to buy-back commitments and plus \$38 million for changes in operating lease items; and
- minus \$654 million in change in working capital.

In the three months ended March 31, 2020, cash used by operating activities was \$1,232 million as a result of net cash used from income-related inflows (calculated as profit plus amortization and depreciation, dividends, changes in provisions and deferred taxes, various items related to sales with buy-back commitments and operating leases, net of other non-cash items) for a total amount of \$42 million, and of a \$1,190 million decrease in cash resulting from change in working capital.

Net Cash from Investing Activities

In the three months ended March 31, 2021, cash provided by investing activities was \$114 million. The positive flows were primarily generated by a net decrease in receivables from financing activities amounting to \$213 million plus other changes of \$155 million due to change in intersegment receivables/payables, partially offset by investments in tangible and intangible assets that used \$160 million in cash, including \$90 million in capitalized development costs. Investments in tangible and intangible assets are net of investments in commercial vehicles for our long-term rental operations and of investments relating to vehicles sold under buy-back commitments, which are reflected in cash flows relating to operating activities.

In the three months ended March 31, 2020, cash provided by investing activities totaled \$662 million. Expenditures on tangible and intangible assets (including \$78 million in capitalized development costs) totaled \$142 million. Net decrease in receivables from financing activities amounted to \$698 million.

(1) a non-GAAP financial measure as defined in paragraph "Alternative performance measures (or "Non-GAAP financial measures") of section "General" above.

Net Cash from Financing Activities

In the three months ended March 31, 2021, cash used by financing activities totaled \$1,599 million, mainly due to the repayment of debt (including \$0.4 billion of notes repurchase) compared to \$234 million used in the three months ended March 31, 2020.

Consolidated Debt

Our consolidated Debt as of March 31, 2021 and December 31, 2020, is as detailed in the following table:

(\$ million)	At March 31, 2021			At December 31, 2020		
	Consolidated	Industrial Activities	Financial Services	Consolidated	Industrial Activities	Financial Services
Total Debt	24,333	7,906	18,774	26,618	8,798	19,722

We believe that Net Cash (Debt), a non-GAAP financial measure as defined in paragraph "Alternative performance measures (or "Non-GAAP financial measures")" of section "General" above, is a useful analytical metric for measuring our effective borrowing requirements. We provide a separate analysis of Net Cash (Debt) for Industrial Activities and Net Cash (Debt) for Financial Services to reflect the different cash flow management practices in the two activities. Industrial Activities reflects the consolidation of all majority-owned subsidiaries, including those performing centralized treasury activities, except for Financial Services. Financial Services reflects the consolidation of the Financial Services' businesses.

The calculation of Net Cash (Debt) as of March 31, 2021 and December 31, 2020 and the reconciliation of Total (Debt), the EU-IFRS financial measure that we believe to be most directly comparable, to Net Cash (Debt), are shown below:

(\$ million)	At March 31, 2021			At December 31, 2020		
	Consolidated	Industrial Activities	Financial Services	Consolidated	Industrial Activities	Financial Services
Third party (debt)	(24,333)	(6,758)	(17,575)	(26,618)	(7,780)	(18,838)
Intersegment notes payable	—	(1,148)	(1,199)	—	(1,018)	(884)
Total (Debt)⁽¹⁾	(24,333)	(7,906)	(18,774)	(26,618)	(8,798)	(19,722)
Cash and cash equivalents	7,967	6,694	1,273	9,629	8,116	1,513
Intersegment notes receivable	—	1,199	1,148	—	884	1,018
Derivative assets ⁽²⁾	138	89	67	160	103	76
Derivative (liabilities) ⁽²⁾	(156)	(122)	(52)	(139)	(102)	(56)
Other current financial assets ⁽³⁾	164	164	—	94	94	—
Net Cash (Debt)⁽⁴⁾	(16,220)	118	(16,338)	(16,874)	297	(17,171)

(1) As a result of the role played by the central treasury, debt for Industrial Activities also includes funding raised by the central treasury on behalf of Financial Services (included under Intersegment financial receivables). Intersegment notes receivable for Financial Services, on the other hand, represent loans or advances to Industrial Activities – for receivables sold to Financial Services that do not meet the derecognition requirements – as well as cash deposited temporarily with the central treasury. Total (Debt) of Industrial Activities includes Intersegment notes payable to Financial Services of \$1,148 million and \$1,018 million as of March 31, 2021 and December 31, 2020, respectively. Total Debt of Financial Services includes Intersegment notes payable to Industrial Activities of \$1,199 million and \$884 million as of March 31, 2021 and December 31, 2020, respectively.

(2) Derivative assets and Derivative liabilities include, respectively, the positive and negative fair values of derivative financial instruments.

(3) This item includes short-term deposits and investments towards high-credit rating counterparties.

(4) The net intersegment receivable/(payable) balance recorded by Financial Services relating to Industrial Activities was \$-51 million and \$134 million as of March 31, 2021 and December 31, 2020, respectively.

Excluding positive exchange rate differences effect of \$595 million, Net Debt at March 31, 2021 decreased by \$59 million compared to December 31, 2020 reflecting a reduction in receivables portfolio partially offset by cash absorption from operating activities.

The following table shows the change in Net Cash (Debt) of Industrial Activities for the three months ended March 31, 2021 and 2020:

(\$ million)	Three months ended March 31,	
	2021	2020
Net Cash (Debt) of Industrial Activities at beginning of period	297	(1,403)
Adjusted EBIT of Industrial Activities	520	(189)
Depreciation and amortization	293	294
Depreciation of assets under operating leases and assets sold with buy-back commitments	68	65
Cash interest and taxes	(85)	(79)
Changes in provisions and similar ⁽¹⁾	(213)	(216)
Change in working capital	(689)	(1,214)
Operating cash flow of Industrial Activities	(106)	(1,339)
Investments in property, plant and equipment, and intangible assets ⁽²⁾	(159)	(142)
Other changes	(98)	83
Free Cash Flow of Industrial Activities	(363)	(1,398)
Capital increases and dividends	(1)	(1)
Currency translation differences and other ⁽³⁾	185	67
Change in Net Cash (Debt) of Industrial Activities	(179)	(1,332)
Net Cash (Debt) of Industrial Activities at end of period	118	(2,735)

(1) Including other cash flow items related to operating lease and buy-back activities.

(2) Excluding assets sold under buy-back commitments and assets under operating leases.

(3) In the three months ended March 31, 2021, this item also includes the charge of \$8 million related to the repurchase of notes.

We believe that Free Cash Flow of Industrial Activities (a non-GAAP financial measure as defined in paragraph "Alternative performance measures (or "Non-GAAP financial measures")" of section "General" above) is a useful analytical metric for measuring the cash generation ability of our Industrial Activities. For the three months ended March 31, 2021, the Free Cash Flow of Industrial Activities was a usage of \$363 million as the strong performance of the segments was more than offset by the seasonal increase in working capital. The seasonal increase in working capital was down approximately 43% from the prior year as CNH Industrial continued to manage working capital to expected retail demand.

The reconciliation of Free Cash Flow of Industrial Activities to Net cash provided by (used in) Operating Activities, the EU-IFRS financial measure that we believe to be most directly comparable, for the three months ended March 31, 2021 and 2020, is shown below:

(\$ million)	Three months ended March 31,	
	2021	2020
Net cash provided by (used in) Operating Activities	75	(1,232)
Less: Cash flows from Operating Activities of Financial Services net of eliminations	(181)	(107)
Operating cash flow of Industrial Activities	(106)	(1,339)
Investments in property, plant and equipment, and intangible assets of Industrial Activities	(159)	(142)
Other changes ⁽¹⁾	(98)	83
Free Cash Flow of Industrial Activities	(363)	(1,398)

(1) This item primarily includes change in intersegment financial receivables and capital increases in intersegment investments.

The non-GAAP financial measures (Available liquidity, Net Cash (Debt) and Free Cash Flow of Industrial Activities), used in this section, should neither be considered as a substitute for, nor superior to, measures of financial performance prepared in accordance with EU-IFRS. In addition, this non-GAAP financial measure may not be computed in the same manner as similarly titled measures used by other companies.

With the purpose of further diversifying its funding structure, CNH Industrial has established various commercial paper programs. CNH Industrial Financial Services S.A. in Europe issued commercial paper under a program which had an amount of \$88 million outstanding at March 31, 2021 (\$112 million at December 31, 2020).

In March 2019, CNH Industrial signed a five-year committed revolving credit facility for €4 billion (\$4.5 billion at March 31, 2019 exchange rate) due to mature in 2024 with two extension options of 1-year each, exercisable on the first and second anniversary of the signing date. CNH Industrial exercised the first of the two extension options as of February 28, 2020 and the second extension option as of February 26, 2021. The facility is now due to mature in March 2026 for €3,950.5 million; the remaining €49.5 million will mature in March 2025. Available committed unsecured facilities expiring

after twelve months amounted to approximately \$5.8 billion at March 31, 2021 (\$6.1 billion at December 31, 2020). Total committed secured facilities expiring after twelve months amounted to approximately \$2.7 billion at March 31, 2021 (\$3.9 billion at December 31, 2020), of which \$0.9 billion was available at March 31, 2021 (\$0.2 billion at December 31, 2020).

CNH Industrial continues to closely monitor its liquidity and capital resources for any potential impact that the COVID-19 pandemic may have on its operations. With the strong liquidity position at the end of March and the demonstrated access to the financial markets, CNH Industrial believes that its cash and cash equivalents, access to credit facilities and cash flows from future operations will be adequate to fund its known cash needs during the COVID-19 pandemic.

2021 U.S. GAAP OUTLOOK

CNH Industrial manages its operations, assesses its performance and makes decisions about allocation of resources based on financial results prepared only in accordance with U.S. GAAP, and, accordingly, its full year guidance presented below had been prepared under U.S. GAAP.

The Company expects strong demand to continue across regions and segments. To best serve our customers, supply chain management will remain diligent to address surging raw material prices, freight and logistics costs expected throughout the remainder of the year. Positive price realization will partially offset supply chain challenges.

As a result, the Company is updating the 2021 outlook for its Industrial Activities as follows:

- Net sales^(*) up between 14% and 18% year on year including currency translation effects
- SG&A expenses lower/equal to 7.5% of net sales
- Free cash flow positive between \$0.6 billion and \$1.0 billion
- R&D expenses and capital expenditures at ~ \$2.0 billion.

(*) Net sales reflecting the exchange rate of 1.20 EUR/USD.

INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

At March 31, 2021

Interim Condensed Consolidated Financial Statements at March 31, 2021 21

CONDENSED CONSOLIDATED INCOME STATEMENT

(Unaudited)

(\$ million)	Note	Three months ended March 31,	
		2021	2020
Net revenues	(1)	7,464	5,450
Cost of sales	(2)	5,995	4,729
Selling, general and administrative costs	(3)	525	502
Research and development costs	(4)	287	248
Result from investments:	(5)	28	—
Share of the profit/(loss) of investees accounted for using the equity method		28	—
Restructuring costs	(6)	2	5
Other income/(expenses)	(7)	(36)	(46)
Financial income/(expenses)	(8)	(89)	(54)
PROFIT/(LOSS) BEFORE TAXES		558	(134)
Income tax (expense) benefit	(9)	(145)	35
PROFIT/(LOSS) FROM CONTINUING OPERATIONS		413	(99)
PROFIT/(LOSS) FOR THE PERIOD		413	(99)
PROFIT/(LOSS) FOR THE PERIOD ATTRIBUTABLE TO:			
Owners of the parent		396	(110)
Non-controlling interests		17	11
(in \$)			
BASIC EARNINGS/(LOSS) PER COMMON SHARE	(10)	0.29	(0.08)
DILUTED EARNINGS/(LOSS) PER COMMON SHARE	(10)	0.29	(0.08)

CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

(Unaudited)

(\$ million)	Note	Three months ended March 31,	2020
		2021	
PROFIT/(LOSS) FOR THE PERIOD (A)		413	(99)
Other comprehensive income/(loss) that will not be reclassified subsequently to profit or loss:			
Gains/(losses) on the remeasurement of defined benefit plans	(20)	—	(2)
Net change in fair value of equity investments measured at fair value through other comprehensive income	(20)	(35)	3
Tax effect of Other comprehensive (loss)/income that will not be reclassified subsequently to profit or loss	(20)	—	(9)
Total Other comprehensive income/(loss) that will not be reclassified subsequently to profit or loss, net of tax (B1)		(35)	(8)
Other comprehensive income/(loss) that may be reclassified subsequently to profit or loss:			
Gains/(losses) on cash flow hedging instruments	(20)	(13)	69
Exchange gains/(losses) on translating foreign operations	(20)	33	(484)
Share of Other comprehensive income/(loss) of entities accounted for using the equity method	(20)	(24)	(21)
Tax effect of Other comprehensive income/(loss) that may be reclassified subsequently to profit or loss	(20)	1	(2)
Total Other comprehensive income/(loss) that may be reclassified subsequently to profit or loss, net of tax (B2)		(3)	(438)
TOTAL OTHER COMPREHENSIVE INCOME/(LOSS), NET OF TAX (B) = (B1) + (B2)		(38)	(446)
TOTAL COMPREHENSIVE INCOME/(LOSS) (A)+(B)		375	(545)
TOTAL COMPREHENSIVE INCOME/(LOSS) ATTRIBUTABLE TO:			
Owners of the parent		357	(554)
Non-controlling interests		18	9

Interim Condensed Consolidated Financial Statements at March 31, 2021 23

CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

(Unaudited)

(\$ million)	Note	At March 31, 2021	At December 31, 2020
ASSETS			
Intangible assets	(11)	4,711	4,832
Property, plant and equipment	(12)	5,039	5,414
Investments and other non-current financial assets:	(13)	958	1,021
Investments accounted for using the equity method		537	569
Equity investments measured at fair value through other comprehensive income		357	392
Other investments and non-current financial assets		64	60
Leased assets	(14)	1,943	1,978
Defined benefit plan assets		24	25
Deferred tax assets		1,007	1,061
Total Non-current assets		13,682	14,331
Inventories	(15)	6,865	6,000
Trade receivables	(16)	490	503
Receivables from financing activities	(16)	17,827	18,529
Current tax receivables	(16)	126	160
Other current receivables and financial assets	(16)	1,159	1,041
Prepaid expenses and other assets		190	189
Derivative assets	(17)	138	160
Cash and cash equivalents	(18)	7,967	9,629
Total Current assets		34,762	36,211
Assets held for sale	(19)	13	14
TOTAL ASSETS		48,457	50,556

Interim Condensed Consolidated Financial Statements at March 31, 2021 24

CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

(Unaudited)

(CONTINUED)

(\$ million)	Note	At March 31, 2021	At December 31, 2020
EQUITY AND LIABILITIES			
Issued capital and reserves attributable to owners of the parent		7,029	6,651
Non-controlling interests		101	84
Total Equity	(20)	7,130	6,735
Provisions:		5,010	5,239
Employee benefits	(21)	1,674	1,864
Other provisions	(21)	3,336	3,375
Debt:	(22)	24,333	26,618
Asset-backed financing	(22)	11,105	11,923
Other debt	(22)	13,228	14,695
Derivative liabilities	(17)	156	139
Trade payables	(23)	6,462	6,355
Tax liabilities		232	186
Deferred tax liabilities		207	203
Other current liabilities	(24)	4,927	5,081
Total Liabilities		41,327	43,821
TOTAL EQUITY AND LIABILITIES		48,457	50,556

CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

(Unaudited)

(\$ million)	Note	Three months ended March 31, 2021	Three months ended March 31, 2020
A) CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	(18)	9,629	5,773
B) CASH FLOWS FROM/(USED IN) OPERATING ACTIVITIES:			
Profit/(loss) for the period		413	(99)
Amortization and depreciation (net of vehicles sold under buy-back commitments and operating leases)		294	295
Other non-cash items		(3)	22
Loss on repurchase of notes		8	—
Dividends received		43	6
Change in provisions		(72)	(179)
Change in deferred income taxes		22	(41)
Change in items due to buy-back commitments	(a)	(14)	(96)
Change in operating lease items	(b)	38	50
Change in working capital		(654)	(1,190)
TOTAL		75	(1,232)
C) CASH FLOWS FROM/(USED IN) INVESTING ACTIVITIES:			
Investments in:			
Property, plant and equipment and intangible assets (net of vehicles sold under buy-back commitments and operating leases)		(160)	(142)
Consolidated subsidiaries and other equity investments		(11)	(3)
Proceeds from the sale of non-current assets (net of vehicles sold under buy-back commitments)		—	5
Net change in receivables from financing activities		213	698
Change in other current financial assets		(83)	—
Other changes		155	104
TOTAL		114	662
D) CASH FLOWS FROM/(USED IN) FINANCING ACTIVITIES:			
Repayment of bonds		(371)	—
Issuance of other medium-term borrowings (net of repayment)		(192)	175
Net change in other financial payables and derivative assets/liabilities		(1,035)	(399)
Dividends paid		(1)	(1)
Purchase of ownership interests in subsidiaries		—	(9)
TOTAL		(1,599)	(234)
Translation exchange differences		(252)	(265)
E) TOTAL CHANGE IN CASH AND CASH EQUIVALENTS		(1,662)	(1,069)
F) CASH AND CASH EQUIVALENTS AT END OF PERIOD	(18)	7,967	4,704

- (a) Cash generated from the sale of vehicles under buy-back commitments is recognized under operating activities in a single line item, which includes changes in working capital, capital expenditure, depreciation and impairment losses.
- (b) Cash from operating lease is recognized under operating activities in a single line item, which includes capital expenditure, depreciation, write-downs and changes in inventory.

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

(Unaudited)

(\$ million)	Attributable to the owners of the parent										Total
	Share capital	Treasury shares	Capital reserves	Earnings reserves	Cash flow hedge reserve	Cumulative translation adjustment reserve	Defined benefit plans remeasurement reserve	Equity investments at FVTOCI	Cumulative share of OCI of entities consolidated under the equity method	Non-controlling interests	
AT DECEMBER 31, 2019	25	(154)	3,240	6,935	(49)	(1,473)	(524)	(5)	(176)	44	7,863
Changes in equity for the three months ended March 31, 2020											
Dividends distributed	—	—	—	—	—	—	—	—	—	(1)	(1)
Share-based compensation expense	—	—	5	—	—	—	—	—	—	—	5
Purchase of ownership interests in subsidiaries from non-controlling interests	—	—	(5)	—	—	—	—	—	—	(4)	(9)
Total comprehensive income/(loss) for the period	—	—	—	(110)	67	(482)	(10)	2	(21)	9	(545)
Other changes ⁽¹⁾	—	—	(2)	4	—	—	—	—	—	(1)	1
AT MARCH 31, 2020	25	(154)	3,238	6,829	18	(1,955)	(534)	(3)	(197)	47	7,314

(\$ million)	Attributable to the owners of the parent										Total
	Share capital	Treasury shares	Capital reserves	Earnings reserves	Cash flow hedge reserve	Cumulative translation adjustment reserve	Defined benefit plans remeasurement reserve	Equity investments at FVTOCI	Cumulative share of OCI of entities consolidated under the equity method	Non-controlling interests	
AT DECEMBER 31, 2020	25	(109)	3,220	6,211	(21)	(2,126)	(527)	133	(155)	84	6,735
Dividends distributed	—	—	—	—	—	—	—	—	—	(1)	(1)
Common shares issued from treasury stock and capital increase for share-based compensation	—	4	(4)	—	—	—	—	—	—	—	—
Share-based compensation expense	—	—	15	—	—	—	—	—	—	—	15
Total comprehensive income/(loss) for the period	—	—	—	396	(12)	32	—	(35)	(24)	18	375
Other changes ⁽¹⁾	—	—	(1)	7	—	—	—	—	—	—	6
AT MARCH 31, 2021	25	(105)	3,230	6,614	(33)	(2,094)	(527)	98	(179)	101	7,130

(1) Other changes of Earnings reserves include the impact of IAS 29 - Financial reporting in hyperinflationary economies applied for subsidiaries that prepare their financial statements in a functional currency of a hyperinflationary economy. In particular, from July 1, 2018, Argentina's economy was considered to be hyperinflationary.

NOTES

(Unaudited)

CORPORATE INFORMATION

CNH Industrial N.V. (the "Company" and, collectively with its subsidiaries, "CNH Industrial" or the "CNH Industrial Group" or the "Group") is the company formed as a result of the business combination transaction (the "Merger"), completed on September 29, 2013, between Fiat Industrial S.p.A. ("Fiat Industrial" and, together with its subsidiaries, the "Fiat Industrial Group") and its majority owned subsidiary CNH Global N.V. ("CNH Global"). CNH Industrial N.V. is incorporated under the laws of the Netherlands. CNH Industrial N.V. has its corporate seat in Amsterdam, the Netherlands, and its principal office in London, England, United Kingdom. CNH Industrial is a leading company in the capital goods sector that, through its various businesses, designs, produces and sells agricultural equipment, construction equipment, trucks, commercial vehicles, buses and specialty vehicles, in addition to a broad portfolio of powertrain applications (see Note 26 "Segment reporting"). In addition, CNH Industrial's Financial Services segment offers an array of financial products and services, including retail financing for the purchase or lease of new and used CNH Industrial and other manufacturers' products and other retail financing programs and wholesale financing to dealers.

SIGNIFICANT ACCOUNTING POLICIES

Basis of preparation

The Interim condensed consolidated financial statements at March 31, 2021 together with the notes thereto (the "Interim Condensed Consolidated Financial Statements") were authorized for issuance on May 11, 2021 and have been prepared in accordance with the International Financial Reporting Standards ("IFRS") as adopted by the European Union ("EU-IFRS"). The designation "IFRS" also includes International Accounting Standards ("IAS"), as well as all interpretations of the IFRS Interpretations Committee ("IFRIC").

The Interim Condensed Consolidated Financial Statements, which have been prepared in accordance with IAS 34 - *Interim Financial Reporting*, do not include all of the information and disclosures required for annual financial statements and should be read in conjunction with the audited CNH Industrial Consolidated Financial Statements at December 31, 2020, included in the Annual Report prepared under EU-IFRS (in the following, the "CNH Industrial Consolidated Financial Statements at December 31, 2020"). The accounting standards and policies are consistent with those used at December 31, 2020, except as described in the following paragraph "New standards and amendments effective from January 1, 2021".

The financial statements are prepared under the historical cost convention, modified as required for the measurement of certain financial instruments, as well as on a going concern basis. Despite operating in a continuously difficult economic and financial environment negatively impacted by the continuing spread of the COVID-19 pandemic, the Group's assessment is that no material uncertainties (as defined in paragraph 25 of IAS 1) exist about its ability to continue as a going concern, in view also of the measures already undertaken by the Group to preserve cash and contain costs, and to preserve its industrial and financial flexibility and its strong liquidity position.

These Interim Condensed Consolidated Financial Statements are prepared using the U.S. dollar as the presentation currency. The functional currency of the parent company (CNH Industrial N.V.) is the euro. The U.S. dollar presentation currency was elected to be used in order to improve comparability with main competitors, mainly in the agriculture and construction businesses, and to provide more meaningful information to U.S. investors.

Use of accounting estimates and management's assumptions

The preparation of the Interim Condensed Consolidated Financial Statements requires management to make estimates and assumptions that affect the reported amounts of income, expenses, assets, liabilities, accumulated other comprehensive income and disclosure of contingent assets and contingent liabilities. Furthermore, certain valuation procedures, in particular those of a more complex nature, are only carried out in full during the preparation of the annual financial statements, when all the information required is available, other than in the event that there are indications of impairment when an immediate assessment is necessary. In the same way, the actuarial valuations that are required for the determination of employee benefit provisions are also usually carried out during the preparation of the annual consolidated financial statements. The recoverability of deferred tax assets is assessed quarterly using historical financial results and figures from budget and plans for subsequent years. Income taxes are recognized based upon the best estimate of the actual income tax rate expected for the full financial year.

Due to the currently unforeseeable global consequences of the COVID-19 pandemic, these estimates and assumptions are subject to increased uncertainty. Actual results could differ materially from the estimates and assumptions used in preparation of the financial statements. If in the future such estimates and assumptions, which are based on management's best judgment at the date of the Interim Condensed Consolidated Financial Statements, deviate from the actual circumstances, the original estimates and assumptions will be modified as appropriate in the period in which the circumstances change.

These Interim Condensed Consolidated Financial Statements include all updates of estimates and assumptions considered necessary by management to fairly state the Group's results of operations, financial position and cash flows. See section "Significant accounting policies", paragraph "Use of estimates", in the CNH Industrial Consolidated Financial Statements at December 31, 2020 for a description of the significant estimates, judgments and assumptions of CNH Industrial at that date.

CNH Industrial is exposed to operational financial risks such as credit risk, liquidity risk and market risk, mainly relating to exchange rates and interest rates. These Interim Condensed Consolidated Financial Statements do not include all the information and notes about financial risk management required in the preparation of annual financial statements. For a detailed description of this information see the "Risk management and Control System" section and Note 30 "Information on financial risks" of CNH Industrial Consolidated Financial Statements at December 31, 2020, as well as those discussed in Note 16 "Current receivables and Other current financial assets".

Format of the financial statements

CNH Industrial presents an income statement using a classification based on the function of expenses (otherwise known as the "cost of sales" method), rather than one based on their nature, as this is believed to provide information that is more relevant.

For the statement of financial position, a mixed format has been selected to present current and non-current assets and liabilities, as permitted by IAS 1 – *Presentation of Financial Statements*. Legal entities carrying out industrial activities and those carrying out financial services are both consolidated in the Group's financial statements. The investment portfolios of Financial Services are included in current assets, as the investments will be realized in their normal operating cycle. Financial Services, though, obtains funds only partially from the market: the remainder is obtained from CNH Industrial N.V. through its treasury legal entities (included in Industrial Activities), which lend funds both to Industrial Activities and to Financial Services legal entities as the need arises. This Financial Services structure within the Group means that any attempt to separate current and non-current liabilities in the consolidated statement of financial position is not meaningful.

The statement of cash flows is presented using the indirect method.

New standards and amendments effective from January 1, 2021

On August 27, 2020 the IASB issued *Interest Rate Benchmark Reform—Phase 2 (Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16)*, which addresses the accounting for changes in the basis for determining contractual cash flows as a consequence of IBOR reform. Furthermore, the amendments include additional temporary exceptions from applying specific hedge accounting requirements and additional disclosures. The amendments are effective retrospectively for annual reporting periods beginning on or after January 1, 2021. These amendments had no impact on these Interim Condensed Consolidated Financial Statements. The Group intends to apply these amendments in the future periods if they become applicable.

Accounting standards, amendments and interpretations not yet applicable and not early adopted by the Group

See paragraph "Accounting standards, amendments and interpretations not yet applicable and not early adopted by the Group" of the section "Significant accounting policies" in the Notes to the Consolidated Financial Statements as of December 31, 2020, for a description of other new standards not yet effective and not adopted as of March 31, 2021. Furthermore, on May 7, 2021 the IASB issued *Deferred Tax related to Assets and Liabilities arising from a Single Transaction (Amendments to IAS 12)*, which specifies how companies should account for deferred tax on transactions such as leases and decommissioning obligations. The amendments clarify that no exemption applies on such transactions and that companies are required to recognize deferred tax when they recognize the related assets or liabilities for the first time. The amendments are effective for annual reporting periods beginning on or after January 1, 2023, with early application permitted. At the date of these Interim Condensed Consolidated Financial Statements, the European Union has not yet completed its endorsement process for these amendments. The Group is currently evaluating the impact of the adoption of these amendments on its Consolidated Financial Statements.

SCOPE OF CONSOLIDATION

Planned spin-off of On-Highway business

The Company has confirmed its intention to enhance its customer focus through the separation of its "On-Highway" (commercial and specialty vehicles and powertrain) and "Off-Highway" (agriculture and construction) businesses in early 2022. The separation is expected to be effected through the spin-off of CNH Industrial N.V.'s equity interest in "On-Highway" to CNH Industrial N.V. shareholders. Execution of the transaction requires further work on structure, management, governance and other significant matters as well as appropriate corporate approvals (including approval of our stockholders at an Extraordinary General Meeting of shareholders) and satisfaction of other conditions. CNH Industrial can make no assurance that any spin-off transaction will ultimately occur, or, if one does occur, its terms or timing.

CNH Industrial did not classify the business that will be separated as assets held for distribution at March 31, 2021. The criteria within IFRS 5 - *Non-current Assets Held for Sale and Discontinued Operations* were not met as the structure, organization, terms, financing aspects and timeline of the transaction had not yet been finalized and will be subject to final approval by an Extraordinary General Meeting of CNH Industrial N.V.'s shareholders.

BUSINESS COMBINATIONS

There were no significant business combinations in the three months ended March 31, 2021 and 2020.

COMPOSITION AND PRINCIPAL CHANGES

1. Net revenues

The following table summarizes Net revenues for the three months ended March 31, 2021 and 2020:

(\$ million)	Three Months Ended March 31,	
	2021	2020
Agriculture	3,039	2,243
Construction	656	422
Commercial and Specialty Vehicles	2,805	2,021
Powertrain	1,235	753
Eliminations and Other	(690)	(447)
Total Industrial Activities	7,045	4,992
Financial Services	447	488
Eliminations and Other	(28)	(30)
Total Net revenues	7,464	5,450

The following table disaggregates Net revenues by major source for the three months ended March 31, 2021 and 2020:

(\$ million)	Three Months Ended March 31,	
	2021	2020
Revenues from:		
Sales of goods	6,795	4,754
Rendering of services and other revenues	169	156
Rents and other income on assets sold with a buy-back commitment	81	82
Revenues from sales of goods and services	7,045	4,992
Finance and interest income	231	263
Rents and other income on operating lease	188	195
Total Net revenues	7,464	5,450

During the three months ended March 31, 2021 and 2020, revenues included \$151 million and \$145 million, respectively, relating to contract liabilities outstanding at the beginning of each period. Refer to Note 24 "Other current liabilities" for additional details on contract liabilities.

As of March 31, 2021, the aggregate amount of the transaction price allocated to remaining performance obligations was approximately \$2.3 billion (approximately \$2.2 billion as of December 31, 2020). CNH Industrial expects to recognize revenue on approximately 32% and 78% of the remaining performance obligations over the next 12 and 36 months, respectively (approximately 32% and 77% as of December 31, 2020), with the remaining recognized thereafter.

2. Cost of sales

The following summarizes the main components of Cost of sales:

(\$ million)	Three months ended March 31,	
	2021	2020
Interest cost and other financial charges from Financial Services	98	132
Other costs of sales	5,897	4,597
Total Cost of sales	5,995	4,729

3. Selling, general and administrative costs

Selling, general and administrative costs amounted to \$525 million and \$502 million in the three months ended March 31, 2021 and 2020, respectively.

4. Research and development costs

In the three months ended March 31, 2021, research and development costs were \$287 million (\$248 million in the three months ended March 31, 2020) and included all the research and development costs not recognized as assets in the period amounting to \$177 million (\$139 million in the three months ended March 31, 2020) and the amortization of capitalized development costs of \$110 million (\$109 million in the three months ended March 31, 2020). During the three months ended March 31, 2021 the Group capitalized new development costs of \$90 million (\$78 million in the three months ended March 31, 2020).

5. Result from investments

This item mainly includes CNH Industrial's share in the net profit or loss of the investees accounted for using the equity method, as well as any impairment losses, reversal of impairment losses, accruals to the investment provision, and dividend income. In the three months ended March 31, 2021, CNH Industrial's share in the net profit or loss of the investees accounted for using the equity method was a gain of \$28 million (nil in the three months ended March 31, 2020).

6. Restructuring costs

CNH Industrial incurred restructuring costs of \$2 million and \$5 million during the three months ended March 31, 2021 and 2020, respectively.

7. Other income/(expenses)

This item consists of miscellaneous costs which cannot be allocated to specific functional areas, such as accruals for various provisions not attributable to other items of Cost of sales or Selling, general and administrative costs, net of income arising from operations which is not attributable to the sale of goods and services. This item amounted to other expenses of \$36 million and \$46 million in the three months ended March 31, 2021 and 2020, respectively.

8. Financial income/(expenses)

In addition to the items forming part of the specific lines of the condensed consolidated income statement, the following analysis of Net financial income/(expenses) in the three months ended March 31, 2021 and 2020 also takes into account the Interest income earned by Financial Services (presented in item "Interest income from customers and other financial income of Financial Services" in the following table) included in Net revenues for \$195 million and \$222 million in the three months ended March 31, 2021 and 2020, respectively, and the costs incurred by Financial Services (included in item "Interest cost and other financial expenses" in the following table) included in Cost of sales for \$98 million and \$132 million in the three months ended March 31, 2021, and 2020, respectively.

A reconciliation to the condensed consolidated income statement is provided under the following table:

(\$ million)	Three months ended March 31,	
	2021	2020
Financial income:		
Interest earned and other financial income	9	9
Interest income from customers and other financial income of Financial Services	195	222
Total financial income	204	231
of which:		
Financial income, excluding Financial Services (a)	9	9
Interest and other financial expenses:		
Interest cost and other financial expenses	152	158
Write-downs of financial assets at amortized cost	11	18
Interest costs on employee benefits	2	4
Total interest and other financial expenses	165	180
Net (income)/expenses from derivative financial instruments at fair value through profit or loss	(21)	(153)
Exchange rate differences from derivative financial instruments	52	168
Total interest and other financial expenses, net (income)/expenses from derivative financial instruments and exchange differences	196	195
of which:		
Interest and other financial expenses, effects resulting from derivative financial instruments and exchange differences, excluding Financial Services (b)	98	63
Net financial income/(expenses) excluding Financial Services (a) - (b)	(89)	(54)

In the three months ended March 31, 2021, net financial expenses included a charge of \$8 million related to the repurchase of all CNH Industrial Finance Europe S.A. outstanding notes due May 23, 2022.

9. Income tax (expense) benefit

Income tax (expense) benefit recognized in the condensed consolidated income statement consists of the following:

(\$ million)	Three months ended March 31,	
	2021	2020
Current taxes	(111)	(3)
Deferred taxes	(23)	29
Taxes relating to prior periods	(11)	9
Total Income tax (expense) benefit	(145)	35

The effective tax rates for the three months ended March 31, 2021 and 2020 were 26.0% and 26.1%, respectively. The current period effective tax rate reflects the jurisdictional mix of pre-tax results and net discrete tax charges. In the three months ended March 31, 2020, income taxes were a benefit of \$35 million primarily caused by CNH Industrial reporting a loss before taxes during the period of \$134 million.

As in all financial reporting periods, CNH Industrial assessed the realizability of its deferred tax assets, which relate to multiple tax jurisdictions in all regions of the world. While no assessment changes occurred during the current period, it is possible that, within the next twelve months, assessment changes could occur and may have a material impact on CNH Industrial's results of operations. The jurisdictions where assessment changes are most likely to occur include CNH Industrial's primary manufacturing operations in Europe and Brazil.

CNH Industrial operates in many jurisdictions around the world and is routinely subject to income tax audits. As various ongoing audits are concluded, or as the applicable statutes of limitations expire, it is possible CNH Industrial's amount of unrecognized tax benefits could change during the next twelve months. Those changes, however, are not expected to have a material impact on CNH Industrial's results of operations, statement of financial position, or cash flows.

10. Earnings per share

Basic earnings/(loss) per common share ("EPS") is computed by dividing the Profit/(loss) for the period attributable to the owners of the parent by the weighted average number of common shares outstanding during the period. Diluted EPS reflects the potential dilution that could occur on the conversion of all dilutive potential common shares into common shares. Stock options, restricted stock units, and performance stock units deriving from the CNH Industrial share-based payment awards are considered dilutive potential common shares.

Shares acquired under the buy-back program are included in the issued shares of the Company and treasury stock, but are not included in average shares outstanding when calculating earnings per share. For additional information on the buy-back program, see Note 20 "Equity".

A reconciliation of basic and diluted earnings/(loss) per share is as follows:

		Three months ended March 31,	
		2021	2020
Basic:			
Profit/(loss) attributable to the owners of the parent	\$ million	396	(110)
Weighted average common shares outstanding – basic	million	1,354	1,350
Basic earnings/(loss) per common share	\$	0.29	(0.08)
Diluted:			
Profit/(loss) attributable to the owners of the parent	\$ million	396	(110)
Weighted average common shares outstanding – basic	million	1,354	1,350
Effect of dilutive potential common shares (when dilutive):			
Stock compensation plans ^(a)	million	5	—
Weighted average common shares outstanding – diluted	million	1,359	1,350
Diluted earnings/(loss) per common share	\$	0.29	(0.08)

(a) For the three months ended March 31, 2020, 2.5 million shares (consisting of share grants) were excluded from the computation of diluted earnings per share due to an anti-dilutive impact.

11. Intangible assets

Changes in the carrying amount of Intangible assets for the three months ended March 31, 2021 were as follows:

(\$ million)	At December 31, 2020	Additions	Amortization	Foreign exchange effects and other changes	At March 31, 2021
Goodwill	1,944	—	—	(3)	1,941
Development costs	2,193	90	(110)	(81)	2,092
Other	695	13	(24)	(6)	678
Total Intangible assets	4,832	103	(134)	(90)	4,711

Goodwill is allocated to the segments as follows: Agriculture for \$1,741 million, Commercial and Specialty Vehicles for \$62 million, Powertrain for \$6 million and Financial Services for \$132 million. Goodwill and intangible assets with indefinite useful lives are tested for impairment annually or more frequently if a triggering event occurs and impairment indicators are identified. CNH Industrial performed its most recent annual impairment review as of December 31, 2020. At that date, the estimated recoverable amounts of the Agriculture and Financial Services cash-generating units exceeded the carrying value by approximately 188% and 46%, respectively.

12. Property, plant and equipment

Changes in the carrying amount of Property, plant and equipment for the three months ended March 31, 2021 were as follows:

(\$ million)	Carrying amount at December 31, 2020	Additions	Depreciation	Foreign exchange effects	Disposals and other changes	Carrying amount at March 31, 2021
Property, plant and equipment acquired	3,283	57	(125)	(123)	19	3,111
Right-of-use assets	446	31	(35)	(15)	(1)	426
Assets sold with a buy-back commitment	1,685	147	(66)	(70)	(194)	1,502
Total Property, plant and equipment	5,414	235	(226)	(208)	(176)	5,039

At March 31, 2021, right-of-use assets refer primarily to the following lease contracts: industrial buildings for \$302 million (\$311 million at December 31, 2020), plant, machinery and equipment for \$34 million (\$36 million at December 31, 2020), and other assets for \$90 million (\$99 million at December 31, 2020). For a description of the related lease liabilities, refer to Note 22 "Debt".

Short-term and low-value leases are not recorded in the statement of financial position; CNH Industrial recognizes lease expense (\$5 million in the three months ended March 31, 2021 and 2020) in the income statement for these leases on a straight-line basis over the lease term.

13. Investments and other non-current financial assets

Investments and other non-current financial assets at March 31, 2021 and December 31, 2020 consisted of the following:

(\$ million)	At March 31, 2021	At December 31, 2020
Equity investments measured at fair value through other comprehensive income	357	392
Other investments	556	584
Total Investments	913	976
Non-current financial receivables and other non-current securities	45	45
Total Investments and other non-current financial assets	958	1,021

Equity investments measured at fair value through other comprehensive income include the fair value of the approximately 6.5% investment held by CNH Industrial in Nikola Corporation ("Nikola"), made in the context of the strategic partnership with Nikola to industrialize fuel-cell and battery electric Heavy-Duty trucks. During the second quarter of 2020, Nikola completed a business combination with VectoIQ Acquisition Corp., a publicly-traded special purpose acquisition company. Under the terms and conditions of the business combination, the former shareholders of Nikola received 1.901 shares of VectoIQ for every one share held in Nikola and became shareholders of VectoIQ, which, in turn, changed its name to "Nikola Corporation". The combined company's shares continued to list on NASDAQ under the new ticker symbol "NKLA". Before the completion of the business combination, CNH Industrial increased its investment in Nikola to \$250 million. The market price of Nikola shares as of March 31, 2021 was \$13.89, determining a value of \$357 million for the 25,661,448 shares held by CNH Industrial through its fully-owned subsidiary Iveco S.p.A. During the three months ended March 31, 2021, CNH Industrial recorded in Other comprehensive income a pre- and after-tax loss of \$35 million from the remeasurement at fair value of the investment in Nikola.

Iveco S.p.A. and Nikola Corporation are jointly developing cab over battery-electric vehicle ("BEV") and hydrogen fuel cell electric vehicle ("FCEV") trucks, which will be manufactured in Europe through a legal entity 50/50 owned by Iveco S.p.A. and Nikola Corporation, and in the U.S. by Nikola Corporation. During 2020, Iveco S.p.A. and Nikola entered into a series of agreements to establish the European legal entity. The set-up activities of the legal entity started in the fourth quarter of 2020 and the implementation continues in line with the roadmap.

Changes in Investments were as follows:

(\$ million)	At December 31, 2020	Revaluations/ (Write-downs)	Acquisitions and capitalizations	Fair value remeasurements	Other changes	At March 31, 2021
Equity investments measured at fair value through other comprehensive income	392	—	—	(35)	—	357
Other investments	584	28	15	—	(71)	556
Total Investments	976	28	15	(35)	(71)	913

Other investments amounted to \$556 million at March 31, 2021 (\$584 million at December 31, 2020) and primarily included the following: Naveco (Nanjing Iveco Motor Co.) Ltd. \$64 million (\$66 million at December 31, 2020), Turk Traktor Ve Ziraat Makineleri A.S. \$40 million (\$69 million at December 31, 2020) and CNH Industrial Capital Europe S.a.S. \$231 million (\$235 million at December 31, 2020).

Revaluations and write-downs primarily consist of adjustments for the result of the period to the carrying amount of investments accounted for using the equity method.

14. Leased assets

Leased assets primarily include equipment and vehicles leased to retail customers by Financial Services under operating lease arrangements. Such leases typically have terms of 3 to 5 years with options available for the lessee to purchase the equipment at the lease term date. Revenues for non-lease components are accounted for separately.

Changes in the carrying amount of Leased assets for the three months ended March 31, 2021 were as follows:

(\$ million)	Carrying amount at December 31, 2020	Additions	Depreciation	Foreign exchange effects	Disposals and other changes	Carrying amount at March 31, 2021
Leased assets	1,978	149	(70)	—	(114)	1,943

15. Inventories

At March 31, 2021 and December 31, 2020, Inventories consisted of the following:

(\$ million)	At March 31, 2021	At December 31, 2020
Raw materials	1,756	1,518
Work-in-progress	992	623
Finished goods	4,117	3,859
Total Inventories	6,865	6,000

At March 31, 2021, Inventories included assets which are no longer subject to operating lease arrangements or buy-back commitments and were held for sale for a total amount of \$181 million (\$216 million at December 31, 2020).

16. Current receivables and Other current financial assets

A summary of Current receivables and Other current financial assets as of March 31, 2021 and December 31, 2020 is as follows:

(\$ million)	At March 31, 2021	At December 31, 2020
Trade receivables	490	503
Receivables from financing activities	17,827	18,529
Current tax receivables	126	160
Other current receivables and financial assets:		
Other current receivables	975	937
Other current financial assets	184	104
Total Other current receivables and financial assets	1,159	1,041
Total Current receivables and Other current financial assets	19,602	20,233

Receivables from financing activities

A summary of Receivables from financing activities as of March 31, 2021 and December 31, 2020 is as follows:

(\$ million)	At March 31, 2021	At December 31, 2020
Retail:		
Retail financing	8,784	9,050
Finance leases	269	277
Total Retail	9,053	9,327
Wholesale:		
Dealer financing	8,706	9,129
Total Wholesale	8,706	9,129
Other	68	73
Total Receivables from financing activities	17,827	18,529

CNH Industrial provides and administers financing for retail purchases of new and used equipment and vehicles sold through its dealer network. The terms of retail and other notes and finance leases generally range from two to six years, and interest rates on retail and other notes and finance leases vary depending on prevailing market interest rates and certain incentive programs offered by Industrial Activities.

Wholesale receivables arise primarily from the sale of goods to dealers and distributors and, to a lesser extent, the financing of dealer operations. Under the standard terms of the wholesale receivable agreements, these receivables typically have "interest-free" periods of up to twelve months and stated original maturities of up to twenty-four months, with repayment accelerated upon the sale of the underlying equipment by the dealer. During the "interest free" period, Financial Services is compensated by Industrial Activities for the difference between market interest rates and the amount paid by the dealer. After the expiration of any "interest-free" period, interest is charged to dealers on outstanding balances until CNH Industrial receives payment in full. The "interest-free" periods are determined based on the type of equipment sold and the time of year of the sale. CNH Industrial evaluates and assesses dealers on an ongoing basis as to their credit worthiness. CNH Industrial may be obligated to repurchase the dealer's equipment upon cancellation or termination of the dealer's contract for such causes as change in ownership, closeout of the business, or default. There were no significant losses in the three months ended March 31, 2021 and 2020 relating to the termination of dealer contracts.

Financing receivables are considered past due if the required principal and interest payments have not yet been received as of the contractual payment due date. Delinquency is reported in financing receivables greater than 30 days past due. Non-performing financing receivables represent loans for which CNH Industrial has ceased accruing finance income. These receivables are generally 90 days delinquent. Finance income for non-performing receivables is recognized on a cash basis. Accrued interest is charged-off to Interest income. Interest income charged-off was not material for the three months ended March 31, 2021 and 2020. Accrual of finance income is resumed when the receivable becomes contractually current and collections are reasonably assured.

The aging of Receivables from financing activities as of March 31, 2021 and December 31, 2020 is as follows:

							At March 31, 2021
(\$ million)	Total Current	31-60 Days Past Due	61-90 Days Past Due	Total Performing	Non-Performing		Total
Retail							
North America	6,007	21	—	6,028	—		6,028
Europe	97	—	—	97	—		97
South America	1,806	6	—	1,812	9		1,821
Rest of World	1,088	9	7	1,104	3		1,107
Total Retail	8,998	36	7	9,041	12		9,053
Wholesale							
North America	2,725	—	—	2,725	27		2,752
Europe	4,874	—	—	4,874	—		4,874
South America	479	2	—	481	29		510
Rest of World	566	4	—	570	—		570
Total Wholesale	8,644	6	—	8,650	56		8,706

							At December 31, 2020
(\$ million)	Total Current	31-60 Days Past Due	61-90 Days Past Due	Total Performing	Non-Performing		Total
Retail							
North America	6,125	25	—	6,150	—		6,150
Europe	99	—	—	99	—		99
South America	1,885	4	1	1,890	12		1,902
Rest of World	1,162	7	4	1,173	3		1,176
Total Retail	9,271	36	5	9,312	15		9,327
Wholesale							
North America	2,722	—	—	2,722	31		2,753
Europe	5,252	—	—	5,252	—		5,252
South America	537	—	—	537	42		579
Rest of World	542	3	—	545	—		545
Total Wholesale	9,053	3	—	9,056	73		9,129

There is not a disproportionate concentration of credit risk in any geographic region. Receivables from financing activities generally relate to the agricultural, construction and truck businesses. CNH Industrial typically retains a security interest in the equipment or vehicle being financed. In addition, CNH Industrial may also obtain other forms of collateral including letter of credit/guarantees, insurance coverage, real estate and personal guarantees.

A financial asset has experienced a significant increase in credit risk when the customer shows signs of operational or financial weakness including past dues, which requires significant collection effort and monitoring and generally occurs when the customer becomes past due greater than 30 days. The assessment considers available information regarding the financial stability of the customer and other market/industry data; an account is typically considered in default when it is 90 days past due.

CNH Industrial utilizes three categories for receivables from financing activities that reflect their credit risk and how the loan provision is determined.

Internal risk grade	IFRS 9 classification	Definition	Basis for recognition of expected credit loss provision
Performing	Stage 1	Low risk of default; payments are generally less than 30 days past due	12 month expected credit losses
Performing	Stage 2	Significant increase in credit risk; payments generally between 31 and 90 days past due	Lifetime expected credit losses
Non-performing	Stage 3	Accounts are credit impaired and/or a legal action has been initiated; payments generally greater than 90 days past due	Lifetime expected credit losses

Charge-offs of principal amounts of receivables outstanding are deducted from the allowance at the point when it is estimated that amounts due are deemed uncollectible. CNH Industrial continues to engage in collection efforts to attempt to recover the receivables. When recoveries are collected, these are recognized as income.

Allowance for Credit Losses

CNH Industrial's allowance for credit losses is segregated into two portfolio segments: retail and wholesale. A portfolio segment is the level at which CNH Industrial develops a systematic methodology for determining its allowance for credit losses. Further, CNH Industrial evaluates its retail and wholesale portfolio segments by class of receivable: North America, Europe, South America and Rest of World regions. Typically, CNH Industrial's receivables within a geographic region have similar risk profiles and methods for assessing and monitoring risk. These classes align with management reporting.

The Group accounts for its credit risk by appropriately providing for expected credit losses on a timely basis. In calculating the expected credit loss rates, CNH Industrial considers historical loss rates for each category of customers and adjusts for forward looking macroeconomic data.

In calculating the expected credit losses, CNH Industrial's calculations depend on whether the receivable has been individually identified as being impaired. The first component of the allowance for credit losses covers the receivables specifically reviewed by management for which CNH Industrial has determined it is probable that it will not collect all of the contractual principal and interest. Receivables are individually reviewed for impairment based on, among other items, amounts outstanding, days past due and prior collection history. Expected credit losses are measured by considering: the unbiased and probability-weighted amount; the time value of money; and reasonable and supportable information (available without undue costs or effort) at the reporting date about past events, current conditions and forecasts of future economic conditions. Expected credit losses are measured as the probability-weighted present value of all cash shortfalls over the expected life of each financial asset.

The second component of the allowance for credit losses covers all receivables that have not been individually reviewed for impairment. The allowance for these receivables is based on aggregated portfolio evaluations, generally by financial product. The allowance for wholesale and retail credit losses is based on loss forecast models that consider a variety of factors that include, but are not limited to, historical loss experience, collateral value, portfolio balance and delinquency. The loss forecast models are updated on a quarterly basis. The calculation is adjusted for forward looking macroeconomic factors. In addition, qualitative factors that are not fully captured in the loss forecast models are considered in the evaluation of the adequacy of the allowance for credit losses. These qualitative factors are subjective and require a degree of management judgment.

Allowance for credit losses activity for the three months ended March 31, 2021 is as follows:

(\$ million)	Three months ended March 31, 2021							
	Retail				Wholesale			
	Stage 1 12 months ECL	Stage 2 Lifetime ECL	Stage 3 Lifetime ECL	Total	Stage 1 12 months ECL	Stage 2 Lifetime ECL	Stage 3 Lifetime ECL	Total
Opening balance	87	26	191	304	26	1	147	174
Provision (benefit)	(4)	1	6	3	—	—	6	6
Charge-offs, net of recoveries	—	—	(8)	(8)	—	—	(1)	(1)
Transfers	(11)	(1)	12	—	(2)	—	2	—
Foreign currency translation and other	(3)	(2)	(14)	(19)	—	—	(1)	(1)
Ending balance	69	24	187	280	24	1	153	178
Receivables:								
Ending balance	8,763	252	38	9,053	8,469	84	153	8,706

At March 31, 2021, the allowance for credit losses includes a continued reassessment of the outlook by region regarding the impact of the COVID-19 pandemic on credit conditions. CNH Industrial continues to monitor the situation and will update the macroeconomic factors and qualitative factors in future periods, as warranted.

At both March 31, 2020 and December 31, 2020, the allowance for credit losses included a build of reserves primarily due to the expectation of deteriorating credit conditions related to the COVID-19 pandemic.

Allowance for credit losses activity for the three months ended March 31, 2020 and for the year ended December 31, 2020 is as follows:

(\$ million)	Three months ended March 31, 2020							
	Retail				Wholesale			
	Stage 1 12 months ECL	Stage 2 Lifetime ECL	Stage 3 Lifetime ECL	Total	Stage 1 12 months ECL	Stage 2 Lifetime ECL	Stage 3 Lifetime ECL	Total
Opening balance	68	5	220	293	35	1	123	159
Provision (benefit)	22	—	(3)	19	(4)	—	1	(3)
Charge-offs, net of recoveries	(4)	—	(16)	(20)	—	—	—	—
Transfers	3	3	(6)	—	1	—	(1)	—
Foreign currency translation and other	(8)	—	(11)	(19)	(2)	—	(6)	(8)
Ending balance	81	8	184	273	30	1	117	148
Receivables:								
Ending balance	8,425	41	35	8,501	8,747	190	85	9,022

(\$ million)	Year ended December 31, 2020							
	Retail				Wholesale			
	Stage 1 12 months ECL	Stage 2 Lifetime ECL	Stage 3 Lifetime ECL	Total	Stage 1 12 months ECL	Stage 2 Lifetime ECL	Stage 3 Lifetime ECL	Total
Opening balance	68	5	220	293	35	1	123	159
Provision (benefit)	42	1	32	75	(7)	—	25	18
Charge-offs, net of recoveries	(8)	—	(45)	(53)	—	—	(14)	(14)
Transfers	(10)	20	(10)	—	(2)	—	2	—
Foreign currency translation and other	(5)	—	(6)	(11)	—	—	11	11
Ending balance	87	26	191	304	26	1	147	174
Receivables:								
Ending balance	9,012	272	43	9,327	8,820	93	216	9,129

Troubled Debt Restructurings

A restructuring of a receivable constitutes a troubled debt restructuring ("TDR") when the lender grants a concession it would not otherwise consider to a borrower that is experiencing financial difficulties. As a collateral-based lender, CNH Industrial typically will repossess collateral in lieu of restructuring receivables. As such, for retail receivables, concessions are typically provided based on bankruptcy court proceedings. For wholesale receivables, concessions granted may include extended contract maturities, inclusion of interest-only periods, modification of a contractual interest rate to a below market interest rate and waiving of interest and principal.

TDRs are reviewed along with other receivables as part of management's ongoing evaluation of the adequacy of the allowance for credit losses. The allowance for credit losses attributable to TDRs is based on the most probable source of repayment, which is normally the liquidation of the collateral. In determining collateral value, CNH Industrial estimates the current fair market value of the equipment collateral and considers credit enhancements such as additional collateral and third-party guarantees.

Before removing a receivable from TDR classification, a review of the borrower is conducted. If concerns persist about the future ability of the borrower to meet its obligations, based on a credit review, the TDR classification is not removed from the receivable.

As of March 31, 2021, CNH Industrial had 218 retail and finance lease contracts classified as TDRs in North America where a court has determined the concession. The pre- and post-modification value of these contracts was \$6 million. Additionally, CNH Industrial had 356 accounts with a balance of \$24 million in North America undergoing bankruptcy proceedings where a concession has not yet been determined. As of March 31, 2020, CNH Industrial had 289 retail and finance lease contracts classified as TDRs in North America where a court has determined the concession. The pre-modification value was \$9 million and the post-modification value was \$8 million. Additionally, CNH Industrial had 334 accounts with a balance of \$17 million in North America undergoing bankruptcy proceedings where a concession has not yet been determined. As the outcome of the bankruptcy cases is determined by a court based on available assets, subsequent re-defaults are unusual and were not material for retail and finance lease contracts that were modified in a TDR during the previous twelve months ended March 31, 2021 and 2020.

As of March 31, 2021 and 2020, CNH Industrial had retail and finance lease receivable contracts classified as TDRs in Europe. The pre-modification value was \$88 million and \$79 million, respectively, and the post-modification value was \$81 million and \$72 million, respectively. Subsequent re-defaults were not material for retail and finance lease receivable contracts that were modified in a TDR during the previous twelve months ended March 31, 2021 and 2020.

As of March 31, 2021 and 2020, CNH Industrial's wholesale TDRs were immaterial.

Transfers of financial receivables

The Group transfers a number of its financial receivables to securitization programs or factoring transactions.

A securitization transaction entails the sale of a portfolio of receivables to a securitization vehicle. This structured entity finances the purchase of the receivables by issuing asset-backed securities (i.e. securities whose repayment and interest flow depend upon the cash flow generated by the portfolio). Asset-backed securities are divided into classes according to their degree of seniority and rating: the most senior classes are placed with investors on the market; the junior class, whose repayment is subordinated to the senior classes, is normally subscribed for by the seller. The residual interest in the receivables retained by the seller is therefore limited to the junior securities it has subscribed for. In accordance with IFRS 10 – *Consolidated Financial Statements*, all securitization vehicles are included in the scope of consolidation because the subscription of the junior asset-backed securities by the seller implies its control in substance over the structured entity.

Furthermore, factoring transactions may be either with recourse or without recourse; certain without recourse transfers include deferred payment clauses (for example, when the payment by the factor of a minor part of the purchase price is dependent on the total amount collected from the receivables), requiring first loss cover, meaning that the transferor takes priority participation in the losses, or requires a significant exposure to the cash flows arising from the transferred receivables to be retained. These types of transactions do not comply with the requirements of IFRS 9 – *Financial Instruments* for the derecognition of the assets, since the risks and rewards connected with collection are not substantially transferred and, accordingly, the Group continues to recognize the receivables transferred by this means in its consolidated statement of financial position and recognizes a financial liability of the same amount under Asset-backed financing (see Note 22 "Debt"). The gains and losses arising from the transfer of these assets are only recognized when the assets are derecognized.

At March 31, 2021 and December 31, 2020, the carrying amounts of such restricted assets included in Receivables from financing activities are the following:

(\$ million)	At March 31, 2021	At December 31, 2020
Restricted receivables:		
Retail financing and finance lease receivables	5,491	6,224
Wholesale receivables	6,752	7,011
Total restricted receivables	12,243	13,235

CNH Industrial has discounted receivables and bills without recourse having due dates beyond March 31, 2021 amounting to \$317 million (\$351 million at December 31, 2020, with due dates beyond that date), which refer to trade receivables and other receivables for \$307 million (\$337 million at December 31, 2020), and receivables from financing activities for \$10 million (\$14 million at December 31, 2020).

17. Derivative assets and Derivative liabilities

These items consist of derivative financial instruments measured at fair value at the balance sheet date.

CNH Industrial utilizes derivative instruments to mitigate its exposure to interest rate and foreign currency exposures. Derivatives used as hedges are effective at reducing the risk associated with the exposure being hedged and are designated as a hedge at the inception of the derivative contract. CNH Industrial does not hold or enter into derivative or other financial instruments for speculative purposes. The credit and market risk related to derivatives is reduced through diversification among various counterparties, utilizing mandatory termination clauses and/or collateral support agreements. Derivative instruments are generally classified as Level 2 in the fair value hierarchy.

In accordance with IFRS 9, derivative financial instruments qualify for hedge accounting only when, at the inception of the hedge, there is formal designation and documentation of the hedging relationship, there is an economic relationship between the hedging instrument and the hedged item, credit risk does not dominate the value changes that result from the economic relationship, and the hedging relationship's hedging ratio reflects the actual quantity of the hedging instrument and the hedged item. Hedge effectiveness is determined at the inception of the hedge relationship and through periodic prospective effectiveness assessments to ensure that an economic relationship exists between the hedged item and hedging instrument.

With regard to hedge accounting, CNH Industrial continues to monitor significant developments in order to assess the potential future impacts of the COVID-19 pandemic on the hedging relationships in place and to update its estimates concerning whether forecasted transactions can still be considered highly likely to occur.

Foreign Exchange Derivatives

CNH Industrial has entered into foreign exchange forward contracts and swaps in order to manage and preserve the economic value of cash flows in a currency different from the functional currency of the relevant legal entity. CNH Industrial conducts its business on a global basis in a wide variety of foreign currencies and hedges foreign currency exposures arising from various receivables, liabilities, and expected inventory purchases and sales. Derivative instruments utilized to hedge the foreign currency risk associated with anticipated inventory purchases and sales in foreign currencies are designated as cash flow hedges. Gains and losses on these instruments are deferred in accumulated other comprehensive income/(loss) and recognized in earnings when the related transaction occurs.

For hedging cash flows in a currency different from the functional currency, the hedge relationship reflects the hedge ratio of 1:1, which means that relationship is characterized by the value of the hedging instrument and the value of the hedged item moving in the opposite direction as a result of the common underlying of hedged risk.

The main sources of hedge ineffectiveness are:

- the effect of the counterparty and the Group's own credit risk on the fair value of the foreign exchange derivatives, which is not reflected in the change in the fair value of the hedged cash flow attributable to the change in the exchange rates, and
- changes in timing of the hedged transaction.

Ineffectiveness related to these hedge relationships is recognized in the condensed consolidated income statement in the line "Financial income/(expenses)" and was not significant for all periods presented. Fair value changes used as a basis to calculate hedge ineffectiveness were \$-25 million for foreign exchange contracts in the three months ended March 31, 2021. The maturity of these instruments does not exceed 24 months and the after-tax gains/(losses) deferred in accumulated other comprehensive income/(loss) that will be recognized in net revenues and cost of sales over the next twelve months, assuming foreign exchange rates remain unchanged, is approximately \$-18 million. If a derivative instrument is terminated because the hedge relationship is no longer effective or because the hedged item is a forecasted transaction that is no longer determined to be probable, the cumulative amount recorded in accumulated other comprehensive income/(loss) is recognized immediately in earnings. Such amounts were insignificant in all periods presented.

CNH Industrial also uses forwards and swaps to hedge certain assets and liabilities denominated in foreign currencies. Such derivatives are considered economic hedges and not designated as hedging instruments. The changes in the fair values of these instruments are recognized directly in income in "Financial income/(expenses)" and are expected to offset the foreign exchange gains or losses on the exposures being managed.

All of CNH Industrial's foreign exchange derivatives are considered Level 2 as the fair value is calculated using market data input and can be compared to actively traded derivatives. The total notional amount of CNH Industrial's foreign exchange derivatives was \$7.0 billion at March 31, 2021 and \$6.3 billion at December 31, 2020.

Interest Rate Derivatives

CNH Industrial has entered into interest rate derivatives (swaps and caps) in order to manage interest rate exposures arising in the normal course of business. Interest rate derivatives that have been designated as cash flow hedges are being used by CNH Industrial to mitigate the risk of rising interest rates related to existing debt and anticipated issuance of fixed-rate debt in future periods. Gains and losses on these instruments, to the extent that the hedge relationship has been effective, are deferred in other comprehensive income/(loss) and recognized in "Financial income/(expenses)" over the period in which CNH Industrial recognizes interest expense on the related debt. The after-tax gains (losses) deferred in other comprehensive income/(loss) that will be recognized in interest expense over the next twelve months are insignificant.

Interest rate derivatives that have been designated as fair value hedge relationships have been used by CNH Industrial to mitigate the volatility in the fair value of existing fixed rate bonds and medium-term notes due to changes in floating interest rate benchmarks. Gains and losses on these instruments are recorded in "Financial income/(expenses)" in the period in which they occur and an offsetting gain or loss is also reflected in "Financial income/(expenses)" based on changes in the fair value of the debt instrument being hedged due to changes in floating interest rate benchmarks.

For hedging interest rate exposures, the hedge relationship reflects the hedge ratio 1:1, which means that relationship is characterized by the value of the hedging instrument and the value of the hedged item that move in the opposite direction as a result of the common underlying of hedged risk.

The main sources of hedge ineffectiveness are:

- the effect of the counterparty and the Group's own credit risk on the fair value of the swaps, which is not reflected in the change in the fair value of the hedged cash flow attributable to the change in the interest rates, and
- differences in repricing dates between the swaps and the borrowings.

Any ineffectiveness is recorded in "Financial income/(expenses)" in the condensed consolidated income statement and its amount was insignificant for all periods presented. Fair value changes used as a basis to calculate hedge ineffectiveness were \$-2 million for interest rate derivatives in the three months ended March 31, 2021.

CNH Industrial also enters into offsetting interest rate derivatives with substantially similar terms that are not designated as hedging instruments, to mitigate interest rate risk related to CNH Industrial's committed asset-backed facilities. Unrealized and realized gains and losses resulting from fair value changes in these instruments are recognized directly in income. Net gains and losses on these instruments were insignificant in all periods presented.

All of CNH Industrial's interest rate derivatives outstanding as of March 31, 2021 and December 31, 2020 are considered Level 2. The fair market value of these derivatives is calculated using market data input and can be compared to actively traded derivatives. The total notional amount of CNH Industrial's interest rate derivatives was approximately \$7.4 billion and \$7.5 billion at March 31, 2021 and December 31, 2020, respectively.

As a result of the reform and replacement of specific benchmark interest rates, uncertainty remains regarding the timing and exact nature of those changes. At March 31, 2021, the notional amount of hedging instruments that could be affected by the reform of benchmark interest rates is \$830 million (\$1,194 million at December 31, 2020).

Financial statement impact of CNH Industrial derivatives

The following table summarizes the gross impact of changes in the fair value of derivatives recognized in other comprehensive income and profit or loss during the three months ended March 31, 2021 and 2020:

(\$ million)	Three months ended March 31,	
	2021	2020
Fair value hedges		
Interest rate derivatives - Financial income/(expenses)	(21)	40
Gains/(losses) on hedged items - Financial income/(expenses)	21	(40)
Cash flow hedges		
Recognized in Other comprehensive income (effective portion):		
Foreign exchange derivatives	(18)	81
Interest rate derivatives	20	(15)
Reclassified from other comprehensive income (effective portion):		
Foreign exchange derivatives - Net revenues	(2)	(1)
Foreign exchange derivatives - Cost of sales	25	(16)
Foreign exchange derivatives - Financial income/(expenses)	(6)	15
Interest rate derivatives - Cost of sales	(2)	(1)
Not designated as hedges		
Foreign exchange derivatives - Financial income/(expenses)	(18)	141

The fair values of CNH Industrial's derivatives as of March 31, 2021 and December 31, 2020 in the condensed consolidated statement of financial position are recorded as follows:

(\$ million)	At March 31, 2021		At December 31, 2020	
	Positive fair value	Negative fair value	Positive fair value	Negative fair value
Derivatives designated as hedging instruments				
Fair value hedges:				
Interest rate derivatives	49	(3)	68	(1)
Total Fair value hedges	49	(3)	68	(1)
Cash flow hedges:				
Foreign exchange derivatives	48	(81)	67	(62)
Interest rate derivatives	12	(28)	9	(45)
Total Cash flow hedges	60	(109)	76	(107)
Total Derivatives designated as hedging instruments	109	(112)	144	(108)
Derivatives not designated as hedging instruments				
Foreign exchange derivatives	21	(35)	16	(31)
Interest rate derivatives	8	(9)	—	—
Total Derivatives not designated as hedging instruments	29	(44)	16	(31)
Derivative assets/(liabilities)	138	(156)	160	(139)

Derivatives not designated as hedging instruments consist mainly of derivatives (mostly currency-based derivatives) acquired to hedge receivables and payables subject to currency risk and/or interest rate risk which are not formally designated as hedges at Group level.

18. Cash and cash equivalents

Cash and cash equivalents include cash at bank and other easily marketable securities that are readily convertible into cash and are subject to an insignificant risk of changes in value.

At March 31, 2021, this item included \$908 million (\$844 million at December 31, 2020) of restricted cash which mainly includes bank deposits that may be used exclusively for the repayment of the debt relating to securitizations classified as Asset-backed financing.

At March 31, 2021, this item also included \$355 million (\$1,272 million at December 31, 2020) of money market securities and other cash equivalents.

19. Assets held for sale

Assets held for sale at March 31, 2021 and December 31, 2020 primarily included buildings.

20. Equity

Share capital

The Articles of Association of CNH Industrial N.V. provide for authorized share capital of €40 million, divided into 2 billion common shares and 2 billion special voting shares to be held with associated common shares, each with a per share par value of €0.01. As of March 31, 2021, the Company's share capital was €18 million (equivalent to \$25 million), fully paid-in, and consisted of 1,364,400,196 common shares (1,354,242,505 common shares outstanding, net of 10,157,691 common shares held in treasury by the Company as described in the following section) and 396,474,276 special voting shares (371,243,078 special voting shares outstanding, net of 25,231,198 special voting shares held in treasury by the Company as described in the following), all with a par value of €0.01 each.

For more complete information on the share capital of CNH Industrial N.V., see Note 21 "Equity" to the CNH Industrial Consolidated Financial Statements at December 31, 2020.

Treasury shares

As of March 31, 2021, the Company held 10.2 million common shares in treasury, net of transfers of common shares to fulfill its obligations under its stock compensation plans, at an aggregate cost of \$102 million.

In order to maintain the necessary operating flexibility over an adequate time period, on April 15, 2021, the Annual General Meeting ("AGM") granted to the Board of Directors the authority to acquire common shares in the capital of the Company through stock exchange trading on the MTA and the NYSE or otherwise for a period of 18 months (i.e., up to and including October 14, 2022). Under such authorization the Board's authority is limited to a maximum of up to 10% of the issued common shares as of the date of the AGM and, in compliance with applicable rules and regulations, subject to a maximum price per common share equal to the average of the highest price on each of the five trading days prior to the date of acquisition, as shown in the Official Price List of the MTA or NYSE (as the case may be) plus 10% (maximum price) and to a minimum price per common share equal to the average of the lowest price on each of the five trading days prior to the date of acquisition, as shown in the Official Price List of the MTA or NYSE (as the case may be) minus 10% (minimum price). Neither the renewal of the authorization, nor the launch of any program obliges the Company to buy-back any common shares. The launch of any new program will be subject to a further resolution of the Board of Director. In any event, such programs may be suspended, discontinued or modified at any time for any reason and without previous notice, in accordance with applicable laws and regulations.

Capital reserves

At March 31, 2021 capital reserves, amounting to \$3,230 million (\$3,220 million at December 31, 2020), mainly consisted of the share premium deriving from the merger occurred in 2013 between Fiat Industrial and its majority owned subsidiary CNH Global.

Earnings reserves

Earnings reserves, amounting to \$6,614 million at March 31, 2021 (\$6,211 million at December 31, 2020), mainly consist of retained earnings and profits attributable to the owners of the parent.

On April 15, 2021, at the AGM, CNH Industrial N.V. shareholders approved a dividend of €0.11 per common share, as recommended on March 3, 2021 by the Board of Directors. The cash dividend was declared in euro and paid on May 5, 2021 for a total amount of \$178 million (€149 million).

Other comprehensive income/(loss)

Other comprehensive income/(loss) consisted of the following:

(\$ million)	Three months ended March 31,	
	2021	2020
Other comprehensive income/(loss) that will not be reclassified subsequently to profit or loss:		
Gains/(losses) on the remeasurement of defined benefit plans	—	(2)
Net change in fair value of equity investments measured at fair value through other comprehensive income ⁽¹⁾	(35)	3
Total Other comprehensive income/(loss) that will not be reclassified subsequently to profit or loss (A)	(35)	1
Other comprehensive income/(loss) that may be reclassified subsequently to profit or loss:		
Gains/(losses) on cash flow hedging instruments arising during the period	2	66
(Gains)/losses on cash flow hedging instruments reclassified to profit or loss	(15)	3
Gains/(losses) on cash flow hedging instruments	(13)	69
Exchange gains/(losses) on translating foreign operations arising during the period	33	(484)
Exchange (gains)/losses on translating foreign operations reclassified to profit or loss	—	—
Exchange gains/(losses) on translating foreign operations	33	(484)
Share of Other comprehensive income/(loss) of entities accounted for using the equity method arising during the period	(24)	(21)
Reclassification adjustment for the share of Other comprehensive income/(loss) of entities accounted for using the equity method	—	—
Share of Other comprehensive income/(loss) of entities accounted for using the equity method	(24)	(21)
Total Other comprehensive income/(loss) that may be reclassified subsequently to profit or loss (B)	(4)	(436)
Tax effect (C)	1	(11)
Total Other comprehensive income/(loss), net of tax (A) + (B) + (C)	(38)	(446)

(1) In the three months ended March 31, 2021 and 2020, Net change in fair value of equity investments at fair value through other comprehensive income includes the remeasurement at fair value of the investment in Nikola Corporation. Refer to Note 13 for additional information on this investment.

The income tax effect for each component of Other comprehensive income/(loss) consisted of the following:

(\$ million)	Three months ended March 31,					
	2021			2020		
	Before tax amount	Tax (expense)/ benefit	Net-of-tax amount	Before tax amount	Tax (expense)/ benefit	Net-of-tax amount
Other comprehensive income/(loss) that will not be reclassified subsequently to profit or loss:						
Gains/(losses) on the remeasurement of defined benefit plans	—	—	—	(2)	(8)	(10)
Net change in fair value of equity investments measured at fair value through other comprehensive income ⁽¹⁾	(35)	—	(35)	3	(1)	2
Total Other comprehensive income/(loss) that will not be reclassified subsequently to profit or loss	(35)	—	(35)	1	(9)	(8)
Other comprehensive income/(loss) that may be reclassified subsequently to profit or loss:						
Gains/(losses) on cash flow hedging instruments	(13)	1	(12)	69	(2)	67
Exchange gains/(losses) on translating foreign operations	33	—	33	(484)	—	(484)
Share of Other comprehensive income/(loss) of entities accounted for using the equity method	(24)	—	(24)	(21)	—	(21)
Total Other comprehensive income/(loss) that may be reclassified subsequently to profit or loss	(4)	1	(3)	(436)	(2)	(438)
Total Other comprehensive income/(loss)	(39)	1	(38)	(435)	(11)	(446)

(1) In the three months ended March 31, 2021 and 2020, Net change in fair value of equity investments at fair value through other comprehensive income includes the remeasurement at fair value of the investment in Nikola Corporation. Refer to Note 13 for additional information on this investment.

Share-based compensation

CNH Industrial recognized total share-based compensation expense of \$15 million and \$5 million for the three months ended March 31, 2021 and 2020, respectively.

21. Provisions

A summary of Provisions at March 31, 2021 and December 31, 2020 is as follows:

(\$ million)	At March 31, 2021	At December 31, 2020
Employee benefits	1,674	1,864
Other provisions:		
Warranty and technical assistance provision	997	995
Restructuring provision	70	78
Investment provision	14	15
Other risks	2,255	2,287
Total Other provisions	3,336	3,375
Total Provisions	5,010	5,239

Provisions for Employee benefits include provisions for health care plans, pension plans and other post-employment benefits, as well as other provisions for employees and provisions for other long-term employee benefits.

Provisions for Other risks include primarily provisions for contractual and commercial risks and disputes.

Employee benefits

The following tables summarize the components of net benefit cost of CNH Industrial's post-employment benefits for the three months ended March 31, 2021 and 2020:

(\$ million)	Pension plans		Healthcare plans		Other	
	Three Months Ended March 31,		Three Months Ended March 31,		Three Months Ended March 31,	
	2021	2020	2021	2020	2021	2020
Current service cost	5	5	1	1	3	2
Net interest expense	1	2	1	2	—	—
Other costs (income)	1	2	—	—	—	—
Net benefit cost/(income) recognized to profit or loss	7	9	2	3	3	2

22. Debt

An analysis of debt by nature is as follows:

(\$ million)	At March 31, 2021	At December 31, 2020
Asset-backed financing	11,105	11,923
Other debt:		
Bonds	9,045	9,675
Borrowings from banks	2,713	3,381
Payables represented by securities	724	824
Lease liabilities	433	453
Other	313	362
Total Other debt	13,228	14,695
Total Debt	24,333	26,618

Total Debt was \$24,333 million at March 31, 2021, a decrease of \$2,285 million compared to December 31, 2020. Excluding the positive impact of exchange translation differences (\$697 million of decrease in Debt), Debt decreased by \$1,588 million as a result of the repurchase of notes and the repayment of Other debt.

During the three months ended March 31, 2021, \$37 million for the principal portion of Lease liabilities and \$3 million for interest expenses related to lease liabilities were paid (\$33 million and \$3 million, respectively, were paid during the three months ended March 31, 2020).

The following table sets out a maturity analysis of Lease liabilities at March 31, 2021 and December 31, 2020:

(\$ million)	At March 31, 2021	At December 31, 2020
Less than one year	126	133
One to two years	93	98
Two to three years	66	69
Three to four years	50	51
Four to five years	36	39
More than five years	107	108
Total undiscounted lease payments	478	498
Less: Interest	(45)	(45)
Total Lease liabilities	433	453

At March 31, 2021, the weighted average remaining lease term (calculated on the basis of the remaining lease term and the lease liability balance for each lease) and the weighted average discount rate for leases were 6.5 years and 3.0%, respectively (6.6 years and 3.0%, respectively, at December 31, 2020).

In March 2021, CNH Industrial Finance Europe S.A. repurchased all its outstanding notes due May 23, 2022, equaling €316 million (approximately \$371 million) through the exercise of a make whole option.

The following table shows the summary of the Group's issued bonds outstanding at March 31, 2021:

	Currency	Face value of outstanding bonds (in million)	Coupon	Maturity	Outstanding amount (\$ million)
Euro Medium Term Notes					
CNH Industrial Finance Europe S.A. ⁽¹⁾	EUR	367	2.875 %	September 27, 2021	431
CNH Industrial Finance Europe S.A. ⁽¹⁾	EUR	75	1.625 %	March 29, 2022	88
CNH Industrial Finance Europe S.A. ⁽¹⁾	EUR	369	2.875 %	May 17, 2023	432
CNH Industrial Finance Europe S.A. ⁽¹⁾	EUR	750	0.000 %	April 1, 2024	879
CNH Industrial Finance Europe S.A. ⁽¹⁾	EUR	650	1.75 %	September 12, 2025	762
CNH Industrial Finance Europe S.A. ⁽¹⁾	EUR	100	3.5 %	November 12, 2025	117
CNH Industrial Finance Europe S.A. ⁽¹⁾	EUR	500	1.875 %	January 19, 2026	586
CNH Industrial Finance Europe S.A. ⁽¹⁾	EUR	600	1.75 %	March 25, 2027	704
CNH Industrial Finance Europe S.A. ⁽¹⁾	EUR	50	3.875 %	April 21, 2028	59
CNH Industrial Finance Europe S.A. ⁽¹⁾	EUR	500	1.625 %	July 3, 2029	586
CNH Industrial Finance Europe S.A. ⁽¹⁾	EUR	50	2.2 %	July 15, 2039	59
Total Euro Medium Term Notes					4,703
Other Bonds					
CNH Industrial Capital LLC	USD	500	4.875 %	April 1, 2021	500
CNH Industrial Capital LLC	USD	400	3.875 %	October 15, 2021	400
CNH Industrial Capital LLC	USD	500	4.375 %	April 5, 2022	500
CNH Industrial Capital LLC	USD	600	1.95 %	July 2, 2023	600
CNH Industrial Capital LLC	USD	500	4.2 %	January 15, 2024	500
CNH Industrial Capital LLC	USD	500	1.875 %	January 15, 2026	500
CNH Industrial N.V. ⁽²⁾	USD	600	4.5 %	August 15, 2023	600
CNH Industrial N.V. ⁽²⁾	USD	500	3.85 %	November 15, 2027	500
CNH Industrial Capital Australia Pty Limited	AUD	175	2.1 %	December 12, 2022	133
CNH Industrial Capital Argentina SA	ARS	701	36.0 %	August 31, 2021	7
CNH Industrial Capital Argentina SA	USD	31	0.000 %	August 31, 2023	31
Total Other bonds					4,271
Hedging effect and amortized cost valuation					71
Total Bonds					9,045

(1) Bond listed on the Irish Stock Exchange.

(2) Bond listed on the New York Stock Exchange.

The bonds issued by the Group may contain commitments of the issuer, and in certain cases commitments of CNH Industrial N.V. in its capacity as guarantor, which are typical of international practice for bond issues of this type such as, in particular, negative pledge (in relation to quoted indebtedness), a status (or *pari passu*) covenant and cross default clauses. A breach of these commitments can lead to the early repayment of the applicable notes. The bonds guaranteed by CNH Industrial N.V. under the Euro Medium Term Note Programme (and its predecessor the Global Medium Term Note Programme), as well as the notes issued by CNH Industrial N.V., contain clauses which could lead to early repayment if there is a change of control of CNH Industrial N.V. leading to a rating downgrading of CNH Industrial N.V.

The Group intends to repay the issued bonds in cash at the due date by utilizing available liquid resources. In addition, the companies in the Group may from time to time buy back their issued bonds. Such buy backs, if made, depend upon market conditions, the financial situation of the Group and other factors which could affect such decisions. Further information about these bonds is included in Note 24 "Debt" to the CNH Industrial Consolidated Financial Statements at December 31, 2020.

With the purpose of further diversifying its funding structure, CNH Industrial has established various commercial paper programs. CNH Industrial Financial Services S.A. in Europe issued commercial paper under a program which had an amount of \$88 million outstanding at March 31, 2021 (\$112 million at December 31, 2020).

In March 2019, CNH Industrial signed a five-year committed revolving credit facility for €4 billion (\$4.5 billion at March 31, 2019 exchange rate) due to mature in 2024 with two extension options of 1-year each, exercisable on the first and second anniversary of the signing date. CNH Industrial exercised the first of the two extension options as of February 28, 2020 and the second extension option as of February 26, 2021. The facility is now due to mature in March 2026 for €3,950.5 million; the remaining €49.5 million will mature in March 2025. Available committed unsecured facilities expiring after twelve months amounted to approximately \$5.8 billion at March 31, 2021 (\$6.1 billion at December 31, 2020). Total committed secured facilities expiring after twelve months amounted to approximately \$2.7 billion at March 31, 2021 (\$3.9 billion at December 31, 2020), of which \$0.9 billion was available at March 31, 2021 (\$0.2 billion at December 31, 2020).

23. Trade payables

Trade payables of \$6,462 million at March 31, 2021 increased by \$107 million from the amount at December 31, 2020.

24. Other current liabilities

At March 31, 2021, Other current liabilities mainly included \$1,154 million of amounts payable to customers relating to repurchase price on buy-back agreements (\$1,355 million at December 31, 2020), and \$1,332 million of contract liabilities (\$1,381 million at December 31, 2020), of which \$709 million for future rents related to buy-back agreements (\$740 million at December 31, 2020). Other current liabilities also included accrued expenses and deferred income of \$572 million (\$561 million at December 31, 2020).

25. Commitments and contingencies

As a global Group with a diverse business portfolio, CNH Industrial in the ordinary course of business is exposed to numerous legal risks, including, without limitation, dealer and supplier litigation, intellectual property right disputes, product warranty and defective product claims, product performance, asbestos, personal injury, emissions and/or fuel economy regulatory and contractual issues, competition law and other investigations and environmental claims. The most significant of these matters are described below.

The outcome of any current or future proceedings, claims, or investigations cannot be predicted with certainty. Adverse decisions in one or more of these proceedings, claims or investigations could require CNH Industrial to pay substantial damages or fines or undertake service actions, recall campaigns or other costly actions. It is therefore possible that legal judgments could give rise to expenses that are not covered, or not fully covered, by insurers' compensation payments and could affect CNH Industrial's financial position and results. When it is probable that an outflow of resources embodying economic benefits will be required to settle obligations and this amount can be reliably estimated, CNH Industrial recognizes specific provisions for this purpose.

Although the ultimate outcome of legal matters pending against CNH Industrial and its subsidiaries cannot be predicted, CNH Industrial believes the reasonable possible range of losses for these unresolved legal matters in addition to the amounts accrued would not have a material effect on its Interim Condensed Consolidated Financial Statements.

Other litigation and investigation

Follow-up on Damages Claims: in 2011 Iveco S.p.A., the Company's wholly owned subsidiary, active in the commercial vehicle business, and its competitors in the European Union were subject to an investigation by the European Commission (the "Commission") into certain business practices in the European Union (in the period 1997-2011) in relation to M&H trucks. On July 19, 2016, the Commission announced a settlement with Iveco. Following the settlement, CNH Industrial has been named as defendant in private litigation commenced in various European jurisdictions and Israel by customers and other third parties, either acting individually or as part of a wider group or class of claimants. Most of these claims remain at an early stage. Further, on the basis of the letters issued by a significant number of customers indicating that they may commence proceedings in the future, CNH Industrial expects to face further claims based on the same legal grounds in the same and other jurisdictions. The extent and outcome of these claims cannot be predicted at this time.

FPT Emissions Investigation: on July 22, 2020, a number of CNH Industrial's offices in Europe were visited by investigators in the context of a request for assistance by the public prosecutors of Frankfurt am Main, Germany and Turin, Italy in relation to alleged noncompliance of two engine models produced by FPT Industrial S.p.A., a wholly owned subsidiary of CNH Industrial, installed in certain Ducato (a vehicle distributed by the Stellantis group) and Iveco Daily vehicles. CNH Industrial immediately made itself available to these investigators and is providing its full cooperation to properly address the requests received. Although at the date hereof CNH Industrial has no evidence of any wrongdoing, CNH Industrial cannot predict at this time the extent and outcome of these requests and directly or indirectly related legal proceedings.

Guarantees

CNH Industrial provided guarantees on the debt or commitments of third parties and performance guarantees, mainly in the interest of a joint venture related to commercial commitments of defense vehicles, totaling \$531 million and \$615 million at March 31, 2021 and December 31, 2020, respectively.

26. Segment reporting

The operating segments through which CNH Industrial manages its operations are based on the internal reporting used by the CNH Industrial Chief Operating Decision Maker ("CODM") to assess performance and make decisions about resource allocation. The segments are organized based on products and services provided by CNH Industrial.

CNH Industrial has five operating segments:

- **Agriculture** designs, manufactures and distributes a full line of farm machinery and implements, including two-wheel and four-wheel drive tractors, crawler tractors (Quadtrac®), combines, cotton pickers, grape and sugar cane harvesters, hay and forage equipment, planting and seeding equipment, soil preparation and cultivation implements and material handling equipment. Agricultural equipment is sold under the New Holland Agriculture and Case IH brands, as well as the STEYR, Kongskilde and Överum brands in Europe and the Miller brand, primarily in North America and Australia.
- **Construction** designs, manufactures and distributes a full line of construction equipment including excavators, crawler dozers, graders, wheel loaders, backhoe loaders, skid steer loaders and compact track loaders. Construction equipment is sold under the CASE Construction Equipment and New Holland Construction brands.
- **Commercial and Specialty Vehicles** designs, manufactures and distributes a full range of light, medium, and heavy vehicles for the transportation and distribution of goods under the IVECO brand, city-buses, commuter buses under the IVECO BUS (previously Iveco Irisbus) and HEULIEZ BUS brands, quarry and mining equipment under the IVECO ASTRA brand, firefighting vehicles under the Magirus brand, and vehicles for civil defense and peace-keeping missions under the Iveco Defence Vehicles brand.
- **Powertrain** designs, manufactures and distributes, under the FPT Industrial brand, a range of engines, transmission systems and axles for on- and off-road applications, as well as for marine and power generation.
- **Financial Services** offers a range of financial products and services to dealers and customers. Financial Services provides and administers retail financing to customers for the purchase or lease of new and used industrial equipment or vehicles and other equipment sold by CNH Industrial brand dealers. In addition, Financial Services provides wholesale financing to CNH Industrial brand dealers. Wholesale financing consists primarily of floor plan financing and allows the dealers to purchase and maintain a representative inventory of products. Financial Services also provides trade receivables factoring services to CNH Industrial companies.

The activities carried out by the four industrial segments Agriculture, Construction, Commercial and Specialty Vehicles, and Powertrain, as well as corporate functions, are collectively referred to as "Industrial Activities".

Revenues for each reported segment are those directly generated by or attributable to the segment as a result of its business activities and include revenues from transactions with third parties as well as those deriving from transactions with other segments, recognized at normal market prices. Segment expenses represent expenses deriving from each segment's business activities both with third parties and other operating segments or which may otherwise be directly attributable to it. Expenses deriving from business activities with other segments are recognized at normal market prices.

With reference to Industrial Activities' segments, the CODM assesses segment performance and makes decisions about resource allocation based upon Adjusted EBIT calculated using U.S. GAAP. CNH Industrial believes Adjusted EBIT more fully reflects Industrial Activities segments' inherent profitability. Adjusted EBIT of Industrial Activities under U.S. GAAP is defined as net income (loss) before: Income taxes, Financial Services' results, Industrial Activities' interest expenses, (net), foreign exchange gains/losses, finance and non-service component of pension and other post-employment benefit costs, restructuring expenses, and certain non-recurring items. In particular, non-recurring items are specifically disclosed items that management considers to be rare or discrete events that are infrequent in nature and not reflective of on-going operational activities. With reference to Financial Services, the CODM assesses the performance of the segment and makes decisions about resource allocation on the basis of net income prepared in accordance with U.S. GAAP.

The following table summarizes Adjusted EBIT of Industrial Activities under U.S. GAAP by reportable segment:

(\$ million)	Three months ended March 31,	
	2021	2020
Agriculture	399	24
Construction	25	(83)
Commercial and Specialty Vehicles	76	(56)
Powertrain	115	31
Unallocated items, eliminations and other	(70)	(64)
Adjusted EBIT of Industrial Activities under U.S. GAAP	545	(148)

A reconciliation from Adjusted EBIT of Industrial Activities under U.S. GAAP to CNH Industrial's consolidated Profit/(loss) before taxes under EU-IFRS for the three months ended March 31, 2021 and 2020 is provided below:

(\$ million)	Three months ended March 31,	
	2021	2020
Adjusted EBIT of Industrial Activities under U.S. GAAP	545	(148)
Adjustments/reclassifications to convert from Adjusted EBIT of Industrial Activities under U.S. GAAP to Profit/(loss) before taxes under EU-IFRS:		
Financial income/(expenses) under EU-IFRS	(89)	(54)
Development costs	(20)	(31)
Other adjustments ⁽¹⁾	122	99
Total adjustments/reclassifications	13	14
Profit/(loss) before taxes under EU-IFRS	558	(134)

(1) Primarily includes Financial Services results before taxes under IFRS and the accounting impact of the measurement at fair value through profit or loss under U.S. GAAP of the investment in Nikola Corporation (see Note 13 for additional information on this investment).

Net income of Financial Services prepared under U.S. GAAP for the three months ended March 31, 2021 and 2020 is summarized as follows, together with a reconciliation to CNH Industrial's consolidated Profit/(loss) before taxes under EU-IFRS for the same periods:

(\$ million)	Three months ended March 31,	
	2021	2020
Net income of Financial Services under U.S. GAAP (A)	91	80
Eliminations and other (B) ^(*)	334	(134)
CNH Industrial's consolidated Net income (loss) under U.S. GAAP (C) = (A) + (B)	425	(54)
Adjustments to conform to EU-IFRS (D) ^(**)	(12)	(45)
Income tax (expense) benefit under EU-IFRS (E)	(145)	35
Profit/(loss) before taxes under EU-IFRS (F) = (C) + (D) - (E)	558	(134)

(*) Includes Net income of Industrial Activities under U.S. GAAP

(**) Details about this item are provided in Note 30 "EU-IFRS to U.S. GAAP reconciliation".

There are no segment assets reported to the CODM for assessing performance and allocating resources. Additional reportable segment information under U.S. GAAP is provided as follows.

Additional reportable segment information under U.S. GAAP

Revenues under U.S. GAAP, together with a reconciliation to the corresponding EU-IFRS consolidated item for the three months ended March 31, 2021 and 2020, are provided below:

(\$ million)	Three months ended March 31,	
	2021	2020
Agriculture	3,038	2,244
Construction	656	422
Commercial and Specialty Vehicles	2,805	2,021
Powertrain	1,234	753
Eliminations and other	(690)	(447)
Net sales of Industrial Activities	7,043	4,993
Financial Services	448	489
Eliminations and other	(18)	(21)
Total Revenues under U.S. GAAP	7,473	5,461
Difference ^(*)	(9)	(11)
Total Net Revenues under EU-IFRS	7,464	5,450

(*) Primarily different classification of interest income of Industrial Activities

27. Fair value measurement

Fair value measurements are categorized within the fair value hierarchy, described as follows, based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the entire measurement:

- Level 1 — Quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 — Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly;
- Level 3 — Unobservable inputs for the asset or liability.

This hierarchy requires the use of observable market data when available.

Assets and liabilities measured at fair value on a recurring basis

The following table presents, for each of the fair value hierarchy levels, the assets and liabilities that are measured at fair value on a recurring basis at March 31, 2021 and December 31, 2020:

(\$ million)	Note	At March 31, 2021				At December 31, 2020			
		Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
Equity investments measured at fair value through other comprehensive income	(13)	357	—	—	357	392	—	—	392
Other investments	(13)	—	—	19	19	—	—	15	15
Other non-current securities	(13)	—	—	—	—	—	—	—	—
Derivative assets	(17)	—	138	—	138	—	160	—	160
Money market securities	(18)	279	—	—	279	1,023	—	—	1,023
Total Assets		636	138	19	793	1,415	160	15	1,590
Derivative liabilities	(17)	—	(156)	—	(156)	—	(139)	—	(139)
Total Liabilities		—	(156)	—	(156)	—	(139)	—	(139)

The following table provides a reconciliation from the opening balance to the closing balance for fair value measurements categorized in Level 3 of fair value in the three months ended March 31, 2021 and 2020:

(\$ million)	Three months ended March 31, 2021	Three months ended March 31, 2020
At January 1	15	108
Acquisitions/(disposals)	15	—
Other changes	(11)	—
At March 31	19	108

Description of the valuation techniques used to determine the fair value of derivative financial instruments is included in Note 17 "Derivative assets and Derivative liabilities".

Assets and liabilities not measured at fair value

The estimated fair values for financial assets and liabilities that are not measured at fair value in the condensed statement of financial position at March 31, 2021 and December 31, 2020 are as follows:

						At March 31, 2021
(\$ million)	Note	Level 1	Level 2	Level 3	Total Fair Value	Carrying amount
Retail financing	(16)	—	—	9,056	9,056	8,784
Dealer financing	(16)	—	—	8,702	8,702	8,706
Finance leases	(16)	—	—	273	273	269
Other receivables from financing activities	(16)	—	—	68	68	68
Total Receivables from financing activities		—	—	18,099	18,099	17,827
Asset-backed financing	(22)	—	11,084	—	11,084	11,105
Bonds	(22)	6,196	3,304	—	9,500	9,045
Borrowings from banks	(22)	—	2,701	—	2,701	2,713
Payables represented by securities	(22)	—	724	—	724	724
Lease liabilities	(22)	—	—	433	433	433
Other debt	(22)	—	313	—	313	313
Total Debt		6,196	18,126	433	24,755	24,333

						At December 31, 2020
(\$ million)	Note	Level 1	Level 2	Level 3	Total Fair Value	Carrying amount
Retail financing	(16)	—	—	9,232	9,232	9,050
Dealer financing	(16)	—	—	9,114	9,114	9,129
Finance leases	(16)	—	—	307	307	277
Other receivables from financing activities	(16)	—	—	73	73	73
Total Receivables from financing activities		—	—	18,726	18,726	18,529
Asset-backed financing	(22)	—	11,928	—	11,928	11,923
Bonds	(22)	6,839	3,340	—	10,179	9,675
Borrowings from banks	(22)	—	3,334	—	3,334	3,381
Payables represented by securities	(22)	—	827	—	827	824
Lease liabilities	(22)	—	—	453	453	453
Other debt	(22)	—	362	—	362	362
Total Debt		6,839	19,791	453	27,083	26,618

Receivables from financing activities

The fair value of Receivables from financing activities is based on the discounted values of their related cash flows at market discount rates that reflect conditions applied in various reference markets on receivables with similar characteristic, adjusted to take into account the credit risk of the counterparties.

Debt

All Debt is classified as a Level 2 fair value measurement, with the exception of the bonds issued by CNH Industrial Finance Europe S.A. and the bonds issued by CNH Industrial N.V. that are classified as a Level 1 fair value measurement. The fair value of these bonds has been estimated making reference to quoted prices in active markets.

The fair value of Asset-backed financing, Borrowings from banks, Payable represented by securities and Other debt are included in the Level 2 and has been estimated based on discounted cash flows analysis using the current market interest rates at period-end adjusted for the Group non-performance risk over the remaining term of the financial liability.

The fair value of Lease liabilities classified within Level 3 of the fair value hierarchy has been estimated using discounted cash flow models that require significant adjustments using unobservable inputs.

Other financial assets and liabilities

The carrying amount of Cash at banks, Restricted cash, Other cash equivalents, Trade receivables, Other current receivables and financial assets, Trade payables and Other current liabilities included in the condensed consolidated statement of financial position approximates their fair value, due to the short maturity of these items.

28. Related party transactions

In accordance with IAS 24 – *Related Party Disclosures*, CNH Industrial's related parties are companies and persons who are capable of exercising control or joint control or who have significant influence over the Group. As of March 31, 2021 and December 31, 2020, related parties included CNH Industrial N.V.'s parent company EXOR N.V. and the companies that EXOR N.V. controlled or had a significant influence over, including Stellantis N.V. (formerly Fiat Chrysler Automobiles N.V. which, effective January 16, 2021, merged with Peugeot S.A. by means of a cross-border legal merger) and its subsidiaries and affiliates ("Stellantis"), and CNH Industrial's unconsolidated subsidiaries, associates or joint ventures. In addition, the members of the Board of Directors and managers of CNH Industrial with strategic responsibility and members of their families were also considered related parties.

As of March 31, 2021, based on public information available and in reference to Company's files, EXOR N.V. held 42.5% of CNH Industrial's voting power and had the ability to significantly influence the decisions submitted to a vote of CNH Industrial's shareholders, including approval of annual dividends, the election and removal of directors, mergers or other business combinations, the acquisition or disposition of assets, and issuances of equity and the incurrence of indebtedness. The percentage above has been calculated as the ratio of (i) the aggregate number of common shares and special voting shares owned by EXOR N.V. to (ii) the aggregate number of outstanding common shares and special voting shares of CNH Industrial as of March 31, 2021.

In addition, CNH Industrial engages in transactions with its unconsolidated subsidiaries, joint ventures, associates and other related parties on commercial terms that are normal in the respective markets, considering the characteristics of the goods or services involved. The Company's Audit Committee reviews and evaluates all significant related party transactions.

Transactions with EXOR N.V. and its subsidiaries and affiliates

EXOR N.V. is an investment holding company. As of March 31, 2021 and December 31, 2020, among other things, EXOR N.V. managed a portfolio that includes the investment in Stellantis. CNH Industrial did not enter into any significant transactions with EXOR N.V. during the three months ended March 31, 2021 and 2020.

In connection with the establishment of Fiat Industrial (now CNH Industrial) through the demerger from Fiat (which was subsequently merged into Fiat Chrysler Automobiles N.V. which is now Stellantis), the two companies entered into a Master Services Agreement ("MSA") which sets forth the primary terms and conditions pursuant to which the service provider subsidiaries of CNH Industrial and Stellantis provide services to the service receiving subsidiaries. As structured, the applicable service provider and service receiver subsidiaries become parties to the MSA through the execution of an Opt-in letter that may contain additional terms and conditions. Pursuant to the MSA, service receivers are required to pay to service providers the actual cost of the services plus a negotiated margin. During the three months ended March 31, 2021 and 2020, Stellantis subsidiaries provided CNH Industrial with administrative services

such as accounting, maintenance of plant and equipment, security, information systems and training under the terms and conditions of the MSA and the applicable Opt-in letters.

Additionally, CNH Industrial sold engines and light commercial vehicles to and purchased engine blocks and other components from Stellantis subsidiaries. Furthermore, CNH Industrial and Stellantis engage in other minor transactions in the ordinary course of business.

These transactions with Stellantis are reflected in these Interim Condensed Consolidated Financial Statements as follows:

(\$ million)	Three months ended March 31,	
	2021	2020
Net revenues	204	120
Cost of sales	88	56
Selling, general and administrative costs	31	24

(\$ million)	At March 31, 2021	At December 31, 2020
Trade receivables	5	8
Trade payables	82	85

Transactions with joint ventures

CNH Industrial sells commercial vehicles, agricultural and construction equipment, and provides technical services to joint ventures such as IVECO - OTO MELARA Società Consortile a responsabilità limitata, CNH de Mexico SA de CV, Turk Traktor ve Ziraat Makineleri A.S. and New Holland HFT Japan Inc. CNH Industrial also purchases equipment from joint ventures, such as Turk Traktor ve Ziraat Makineleri A.S. These transactions are reflected in these Interim Condensed Consolidated Financial Statements as follows:

(\$ million)	Three months ended March 31,	
	2021	2020
Net revenues	299	130
Cost of sales	107	90

(\$ million)	At March 31, 2021	At December 31, 2020
Trade receivables	137	154
Trade payables	48	61

At March 31, 2021 and December 31, 2020, CNH Industrial had provided guarantees on commitments of its joint ventures for an amount of \$186 million and \$259 million, respectively, mainly related to IVECO - OTO MELARA Società Consortile a responsabilità limitata.

Transactions with associates

CNH Industrial sells trucks and commercial vehicles and provides services to associates. In the three months ended March 31, 2021, revenues from associates totaled \$56 million (\$34 million in the comparable period of 2020) and cost of sales from associates totaled \$5 million (\$2 million in the comparable period of 2020). At March 31, 2021, receivables from associates amounted to \$13 million (\$15 million at December 31, 2020). Trade payables to associates amounted to \$33 million at March 31, 2021 (\$36 million at December 31, 2020). At March 31, 2021, CNH Industrial had provided guarantees on commitments of its associates for an amount of \$314 million related to CNH Industrial Capital Europe S.a.S. (\$323 million at December 31, 2020).

Transactions with unconsolidated subsidiaries

In the three months ended March 31, 2021 and 2020, there were no material transactions with unconsolidated subsidiaries.

Compensation to Directors and Key Management

The fees of the Directors of CNH Industrial N.V. for carrying out their respective functions, including those in other consolidated legal entities, and the notional compensation cost arising from stock grants awarded to certain Executive Directors and Officers, amounted to an expense of approximately \$1 million and \$3 million in the three months ended March 31, 2021 and 2020, respectively.

The aggregate expense incurred in the three months ended March 31, 2021 and 2020 for the compensation of Executives with strategic responsibilities of the Group amounted to approximately \$12 million and \$19 million, respectively. These amounts included the notional compensation cost for share-based payments.

29. Translation of financial statements denominated in a currency other than the U.S. dollar

The principal exchange rates used to translate into U.S. dollars the financial statements prepared in currencies other than the U.S. dollar were as follows:

	Three months ended March 31, 2021		At December 31, 2020	Three months ended March 31, 2020	
	Average	At March 31		Average	At March 31
Euro	0.830	0.853	0.815	0.907	0.913
Pound sterling	0.725	0.727	0.733	0.782	0.809
Swiss franc	0.906	0.944	0.880	0.968	0.966
Polish zloty	3.773	3.967	3.716	3.922	4.154
Brazilian real	5.477	5.749	5.194	4.459	5.203
Canadian dollar	1.266	1.261	1.274	1.344	1.425
Argentine peso ⁽¹⁾	91.990	91.990	83.973	64.271	64.271
Turkish lira	7.400	8.294	7.427	6.115	6.577

(1) From July 1, 2018, Argentina's economy was considered to be hyperinflationary. After the same date, transactions for entities with the Argentine peso as the functional currency were translated using the closing spot rate.

30. EU-IFRS to U.S. GAAP reconciliation

These Interim Condensed Consolidated Financial Statements have been prepared in accordance with the EU-IFRS (see section "Significant accounting policies", paragraph "Basis of preparation", for additional information).

CNH Industrial reports quarterly and annual consolidated financial results in accordance with EU-IFRS for European listing purposes and for Dutch law requirements and in accordance with U.S. GAAP for SEC reporting purposes.

EU-IFRS differ in certain significant requirements from U.S. GAAP. In order to help readers to understand the difference between the two sets of financial statements of the Group, CNH Industrial has provided, on a voluntary basis, a reconciliation from EU-IFRS to U.S. GAAP as follows:

Reconciliation of Profit

(\$ million)	Note	Three months ended March 31,	
		2021	2020
Profit/(loss) in accordance with EU-IFRS		413	(99)
Adjustments to conform to U.S. GAAP:			
Development costs	(a)	20	31
Nikola investment fair value adjustment	(b)	(35)	—
Other adjustments ⁽¹⁾	(c)	39	26
Tax impact on adjustments and other income tax differences	(d)	(12)	(12)
Total adjustments		12	45
Net income (loss) in accordance with U.S. GAAP		425	(54)

(1) This item also includes the different accounting impact from the modification of a healthcare plan in the U.S.

Reconciliation of Total Equity

(\$ million)	Note	At March 31, 2021	At December 31, 2020
Total Equity in accordance with EU-IFRS		7,130	6,735
Adjustments to conform to U.S. GAAP:			
Development costs	(a)	(2,092)	(2,193)
Other adjustments	(c)	(16)	(34)
Tax impact on adjustments and other income tax differences	(d)	443	481
Total adjustments		(1,665)	(1,746)
Total Equity in accordance with U.S. GAAP		5,465	4,989

Description of reconciling items

Reconciling items presented in the tables above are described as follows:

(a) Development costs

Under EU-IFRS, costs relating to development projects are recognized as intangible assets when costs can be measured reliably and the technical feasibility of the product, volumes and pricing support the view that the development expenditure will generate future economic benefits. Under U.S. GAAP, development costs are expensed as incurred. As a result, costs incurred related to development projects that have been capitalized under EU-IFRS are expensed as incurred under U.S. GAAP. Amortization expenses, net of result on disposal and impairment charges of previously capitalized development costs recorded under EU-IFRS, have been reversed under U.S. GAAP.

(b) Nikola investment fair value adjustment

Under EU-IFRS, CNH Industrial elected to measure its investment in Nikola Corporation at fair value through other comprehensive income. Under U.S. GAAP, starting from the second quarter of 2020, this investment is measured at fair value through profit or loss (measured at cost before that period). Any fair value remeasurement gain or loss is therefore recorded in other comprehensive income under EU-IFRS and in profit or loss under US GAAP. Refer to Note 13 for a detailed description of this investment and the remeasurement adjustment recognized under EU-IFRS.

(c) Other adjustments

It mainly includes the following items:

- **Goodwill and other intangible assets:** goodwill is not amortized but rather tested for impairment at least annually under both EU-IFRS and U.S. GAAP. The difference in goodwill and other intangible assets between the Group's two sets of financial statements is primarily due to the different times when EU-IFRS and ASC 350 - *Intangibles – Goodwill and Other*, were adopted. CNH Industrial transitioned to EU-IFRS on January 1, 2004. Prior to the adoption of EU-IFRS, goodwill was recorded as an intangible asset and amortized to income on a straight-line basis over its estimated period of recoverability, not exceeding 20 years. CNH Industrial adopted ASC 350 on January 1, 2002. Under U.S. GAAP through December 31, 2001, goodwill was recorded as an intangible asset and amortized to income on a straight-line basis over a period not exceeding 40 years.
- **Defined benefit plans:** the differences related to defined benefit plans are mainly due to the different accounting for actuarial gains and losses and the net interest component of the defined benefit cost between EU-IFRS and U.S. GAAP. Under EU-IFRS, actuarial gains and losses are recognized immediately in other comprehensive income without reclassification to profit or loss in subsequent years; net interest expense or income is recognized by applying the discount rate to the net defined benefit liability or asset (the defined benefit obligation less the fair value of plan assets, allowing for any assets ceiling restriction). Under U.S. GAAP, actuarial gains and losses are deferred through the use of the corridor method; interest cost applicable to the liability is recognized using the discount rate, while an expected return on assets is recognized reflecting management's expectations on long-term average rates of return on funds invested to provide for benefits included in the projected benefit obligations.

- *Restructuring provisions:* the main difference between EU-IFRS and U.S. GAAP with respect to accruing for restructuring costs is that EU-IFRS places emphasis on the recognition of the costs of the exit plan as a whole, whereas U.S. GAAP requires that each type of cost is examined individually to determine when it may be accrued. Under IAS 37 – *Provisions, Contingent Liabilities and Contingent Assets*, a provision for restructuring costs is recognized when the Group has a constructive obligation to restructure. Under U.S. GAAP, termination benefits are recognized in the period in which a liability is incurred. The application of U.S. GAAP often results in different timing recognition for the Group's restructuring activities.

(d) *Tax impact on adjustments and other income tax differences*

This item includes the tax effects of adjustments included in (a) and (b), primarily related to development costs, as well as other differences arising in the accounting for deferred tax assets and liabilities. The Group's policy for accounting for deferred income taxes under EU-IFRS is described in section "Significant accounting policies" of the CNH Industrial Consolidated Financial Statements at December 31, 2020. This policy is similar to U.S. GAAP, which states that a deferred tax asset or liability is recognized for the estimated future tax effects attributable to temporary differences and tax loss carry forwards. Valuation allowances are recorded to reduce deferred tax assets when it is more likely than not that a tax benefit will not be realized based on available evidence. The most significant accounting difference between EU-IFRS and U.S. GAAP relates to development costs, which also has a significant impact on accumulated deferred tax assets or liabilities and on U.S. GAAP pre-tax book income or loss in certain jurisdictions. As a result, the assessment of tax contingencies and recoverability of deferred tax assets in each jurisdiction can vary significantly between EU-IFRS and U.S. GAAP for financial reporting purposes. This adjustment relates primarily to jurisdictions with U.S. GAAP pre-tax book losses higher than those recorded for EU-IFRS purposes.

31. Subsequent events

CNH Industrial has evaluated subsequent events through May 11, 2021, which is the date the condensed consolidated financial statements were authorized for issuance, and identified the following:

- At the Annual General Meeting of shareholders held on April 15, 2021, the Company's shareholders approved a dividend of €0.11 per common share, equivalent to a total distribution of €149 million (\$178 million) and the payment occurred on May 5, 2021. The shareholders also replaced the authorization for the Board to repurchase up to a maximum of 10% of the Company's common shares issued as of the date of the AGM for a period of 18 months from April 15, 2021 and up to and including October 14, 2022.